Twenty-Eighth Convention of the United Union of Roofers, Waterproofers and Allied Workers
Paris Hotel and Convention Center, Las Vegas, Nevada
October 14 - 18, 2013
Monday Morning Session
October 14, 2013
The Opening Session of the Twenty-Eighth Convention of the United Union of Roofers Waterproofers and Allied Workers, held in the Concorde Ballroom of the Paris Hotel and Convention Center, Las Vegas, Nevada, October 14 - 18, 2013, at 8:30 a.m., International Secretary-Treasurer Robert J. Danley, Temporary Chair, presiding.

... Prior to the official opening of the Convention, the delegates were entertained by the music of the Clark County High School Marching Band...

TEMPORARY CHAIR DANLEY: Good morning.

... Delegates respond with "Good Morning" ...

Will the Sergeant-at-Arms please take control of the doors; will the delegates please take your seats. My name is Bob Danley, your Secretary-Treasurer, and I'm proud to be your Temporary Chairman for our 28th Convention.

(Applause.)

President Robinson, International Vice Presidents and Representatives, Brothers and Sisters and Honored Guests: It is both my privilege and honor to welcome all of you to Las Vegas for our 28th Convention of our great union. This year marks our 110th year. We must be doing something right, because that's a long time to be in business.

In the very beginning, there were two International Roofing Unions. The two unions merged and we became known as the United Slate, Tile and Composition Roofers, Damp and Waterproof Workers Association.

Can you imagine what our forefathers felt, when their hard work paid off and the two organizations became one union? Not just the leaders, but more importantly the members. I think they felt the same as what our theme is for this Convention. They were Proud, Professional, Committed to Excellence. So I hope, as we move forward, not just only this week, but for years to come, that we remain Proud, Professional, Committed to Excellence just as our forefathers were.

As long as I'm talking about our history, one of our very own delegates has taken on a personal task of documenting the history of our union. His name is Bruce Lau, delegate from Local Union 40, San Francisco, California. Bruce will be in the International's booth on and off during the Convention and has CDs available for each local union. So stop by and talk with Bruce in the booth located in the vendor area.

It is now my pleasure to introduce to you, the Business Manager of Local Union 162 here in Las Vegas, Brother Modesto Gaxiola.

(Applause.)

DELEGATE MODESTO GAXIOLA: Good morning, delegates.

... Delegates respond with "Good Morning" ...

You know, a while back -- this has taken on a lot more of our lives than we think -- my wife asked me for the remote, I handed her my phone. I needed a flashlight, I pulled out my phone. So if you bear with me, I'll read a note from my phone.

(Laughter.)

Good morning. My name is Modesto Gaxiola and I represent the members of Local 162, Las Vegas, Nevada. I would like to welcome you guys to our fabulous Las Vegas, Nevada. Five years ago, about an hour previous to our
Convention I was told by our International, not asked, to come over here and open the Convention. Well, five years later, a little wiser, a little more prepared and a little less nervous, I'm doing the same thing. So welcome.

(Applause.)

We are honored to have Las Vegas chosen for our 28th International Convention. If you guys drive around the strip, you will see a lot of things, so the face of Las Vegas is constantly changing. If you guys notice a little past the Bally's, there's a ferris wheel. It's going to be one of two ferris wheels planned for Las Vegas, Nevada. The other one is right across the street from Mandalay Bay. If you guys remember the old Echelon, that was bought out and there's another casino coming up, it actually is being built by the Genting Group. That being said, Las Vegas is constantly changing.

Since 2008, we have gone through this terrible recession. Here in Las Vegas we're seeing things slowly but surely turn around, and I hope that's the same with all of your jurisdictions.

So on behalf of the members, officers of Local 162, welcome to Las Vegas, Nevada. And don't forget to feed our slot machines.

Thank you very much.

(Applause.)

TEMPORARY CHAIR DANLEY: Thank you, Modesto and thanks to the officers and members of Local 162. Please give them a nice round of applause again.

(Applause.)

Thank you.

As we have done at past conventions, we honor those who not only currently serve our country, but who have served in years past. But today, let's also honor America; land of the free and home of the brave. And that includes everyone, regardless of race, color or creed. As we listen to our National Anthem and recite the Pledge of Allegiance, I ask that you think of all of the soldiers who have lost their lives for our freedom; those who have been wounded and their families who sacrifice so much for our country.

Brothers and sisters, ladies and gentlemen, please stand and remain standing as the Clark High School Color Guard presents and posts the Colors, followed by the singing of our National Anthem by Miss Jessica Vanek and reciting of the Pledge of Allegiance.

... Delegates rise as Clark County High School Color Guard posts Colors ...

TEMPORARY CHAIR DANLEY: Ladies and gentlemen, I am honored to introduce to you Miss Jessica Vanek who will sing our National Anthem. Miss Vanek is a 14-year-old Las Vegas Academy of the Performing Arts student. Although she is only 14, she doesn't perform like a 14 year old. Jessica has performed on multiple Las Vegas stages and in multiple musical theatre productions in the area. Jessica also sings the National Anthem for the University of Las Vegas sporting events, the Las Vegas Wranglers hockey team, Las Vegas 51's baseball team and numerous community events. Besides her singing ability, she also enjoys dancing, bicycling, jump rope, soccer and swimming. Besides all of these accomplishments, Jessica is a straight A student.

Please join with me and welcome Miss Jessica Vanek.
... Delegates remain standing as Miss Jessica Vanek performs the "Star-Spangled Banner"...

TEMPORARY CHAIR DANLEY: Please remain standing as we recite the Pledge of Allegiance.

TEMPORARY CHAIR DANLEY: Let's give Miss Jessica Vanek and the Clark High School Color Guard a huge round of applause.

TEMPORARY CHAIR DANLEY: Thank you. Please be seated.

As we prepare to move forward with our Convention and debate the resolutions to come before us, which will shape our organization for the next five years, we also look for spiritual guidance as we discuss and vote on these resolutions. We are very fortunate to have with us today, a gentleman who many of you have heard speak before. In 2011, at the Building and Trades Legislative Conference, Father Cletus Kiley delivered the invocation. It was one of the most moving invocations given in many years. Father Kiley's remarks that year moved me so much, that I thought his invocation and thoughtfulness showed just how much he cares not just for union members, but for working class citizens.

Father Kiley, as he is known, is a priest of the Roman Catholic Archdiocese of Chicago. In his 30-plus years as a priest he has served in many capacities including work as a pastor of a large immigrant parish in Chicago, and as a staff member at the United States Conference of Catholic Bishops. Before joining the Conference of Bishops, Father Kiley was a pastor of St. Agnes of Bohemia parish in Chicago and president of St. Joseph's Seminary. St. Agnes was one of the largest parishes in Chicago serving over 5,000 immigrant families. At St. Joseph, he developed and implemented the new strategic plan that lead to the relocation of the school on to the main campus of Loyola University.

Father Kiley has also served on the board of directors for a number of nonprofit organizations including the S.O.S. Children's Villages in Chicago, the Center for the Protection of Workers' Rights of the Building and Construction Trades Department, the National Interfaith Committee for Worker Justice, and as a member of the Board of Visitors for the Western Hemisphere Institute for Security Cooperation.

A native of Chicago, a Southsider and I still believe a White Sox fan, Father Kiley graduated from Loyola University/Chicago in 1970 and received a Bachelor's degree in Sacred Theology and a Master in Divinity Degree from the University of St. Mary of the Lake in 1974, a Masters degree in Applied Spirituality from the University of San Francisco in 1980, and a Doctorate in Ministry from the University of St. Mary of the Lake in 1980. Father Kiley is fluent both in Spanish and Italian.

Please join me in giving Father Kiley a nice big Roofer welcome applause.
(Applause.)

FATHER CLETUS KILEY: That's quite an introduction, more like a eulogy, right? (Laughter.) God forbid. Before we begin, I'd like to just say two things. First of all, no matter how many times I come to Las Vegas in this outfit, it's always something of an experience to walk through the lobbies of these casino hotels. Inevitably -- and it happened again today, somebody came up and rubbed me for good luck, so I don't know. (Laughter.)

FATHER KILEY: The other thing I'd like to acknowledge would be the folks who have been taking care of your rooms in these hotels, in the restaurants, carrying your bags are all members of the Culinary Union, part of UNITE HERE, the union which I am most closely associated with right now as the Director of Immigration Policy. And I'd like, if you could just acknowledge my brothers and sisters in Killarney. (Applause.)

FATHER KILEY: And let us pray. God of all creation, You are the master builder of all that we know and see. Your holy word tells us that, indeed, You are the master roofer for You have placed the firmament of heaven above our heads. And from the beginning of time, You have been our constant hope and shelter from all the elements; but especially as the scripture says in the day of trouble. As we gather here this morning, the United Union of Roofers and Waterproofers and Allied Workers, we do so confident that we gather here under Your roof. We are men and women of the tools. We build this nation's roofs. We repair them, and we keep the people safe from the elements. We protect people from the flood, and let them walk dry shod over the land as once You did for the people of Israel as they left the land of their bondage. You see, Lord, we acknowledge here this morning that our work is really a continuation of Your work. And, thus, our work with our hands is holy work. Our dignity as workers comes from the very dignity and the holiness of the work You have given us and that we share with You. And that is why we are always proud and professional and committed to excellence.

We read in the Book of Exodus how all the skilled men who were performing the work constructing the sanctuary came together. Perhaps oh, God, it was the first convention of Roofers and Waterproofers and Allied Trades. We read in the Book of Deuteronomy that, perhaps, the first concerns about safety on the roof for it is written when you build a house, build a railing around the roof to avoid the blood guilt should someone fall from your roof. So for several thousand years now, we see that our work is essential work. It requires great concern, concern for safety; it provides shelter for the people and it is always a reflection of Your divine work. And so it is good for us to be here, Lord, to remember these things and to be renewed in them.

Outside of this hall, we are confronted by a world that would diminish the
ancient nobility of our work and would rob us of the dignity You have given us. We see economic forces that push profit over safety. We see scheming employers who would misclassify the nature of our work to undercut our wages. We see political forces at work that are desperate to break our collective voice but, oh, God, they shall not prevail. We gather here in convention as the ancient roofers and allied workers did at the time of Moses. Here we stand under Your shelter, under Your roof, here we regroup as a mighty union. Here, we stand in solidarity with President Robinson and all of our union brothers and sisters. Here, we get fired up again. Here, we acknowledge we still have a job to do. Our democracy has a leaky roof and we've got to fix it. The Koch brothers and their ilk have opened a flood of money to break unions everywhere. This one and every other one. This morning, it's up to every man and woman in this room to stop the flood, to waterproof this great republic so that working people in this country can once again walk dry shod over the land. Lord, we know You shelter us in the day of trouble; but today, fire us up in this room. Get this Convention going. Send us from here at weeks' end to insist in this country that there is safety for all workers and wages worthy of the hands of our work and respect and dignity for all who take up the tools because our work, Lord, is truly your own. Will this Convention say "amen".

... Delegates respond amen ...

FATHER KILEY: Can you stand up and say "amen."

... Delegates respond "Amen" ...

FATHER KILEY: Come on, say "amen."

... Delegates respond "Amen" ...

FATHER KILEY: We've got to take this time. Say "amen."

... Delegates respond "Amen" ...

(Standing ovation.)

TEMPORARY CHAIR DANLEY: Thank you, Father Kiley for your caring and thoughtful words yet filled with the spirit that we all needed to hear. Delegates and guests, as you have heard and can see, the theme for this Convention is Proud, Professional, Committed to Excellence. Put those words together from the theme of our last Convention which were Marketing and Training, the Keys to Our Future, now we have a business model. Our roadmap to a secure and bright future. No wonder we've been in business now for 110 years. Way to go.

(Applause.)

So what do we have to do? Well, first of all, we've got to get in the same boat. Here is the boat right here, this is where we're going to start. Secondly, we all have to start rowing in the same direction. So how do we do this? Well it starts like this, stand up and join with me and copy me. Here we go. It goes like this.

... Secretary-Treasurer Danley leads the delegation into synchronized clapping ...

SECRETARY-TREASURER DANLEY: Keep it going. Keep it going. Here we go, now, here we go. It is now my pleasure to present President
Kinsey M. Robinson the gavel for conducting this 28th Convention of the United Union of Roofers, Waterproofers and Allied Workers. Here we go. ... Delegates continue synchronized clapping as President Kinsey Robinson assumes the Chair ... (Standing ovation.)

PRESIDENT ROBINSON: Thank you. Thank you. That was quite an introduction, Mr. Secretary-Treasurer. I am so overwhelmed. Good morning, Roofers and Waterproofers. ... Delegates respond with "Good Morning" ...

PRESIDENT ROBINSON: Yes, that's what we want to hear. Brothers and Sisters, ladies and gentlemen and honored guests, welcome to the 28th Convention of the United Union of Roofers, Waterproofers and Allied Workers. Did you have a good time last night? ... Delegates respond with "Yes"...

PRESIDENT ROBINSON: Yes. That terrific opening night party was sponsored by our good friends at Ullico. My many thanks go out to them. (Applause.)

PRESIDENT ROBINSON: My many thanks go out to them for an outstanding evening. And equally, I thank them for all they do for us every day for our members and our trust funds by supplying us products we could get nowhere else. We have more of the same in store for you, these good times, for your spouses and yourselves this week. And at the same time, we'll be working hard on the Convention floor and in Committee meetings to conduct our members' business. I promise all of you that at the end of the week, you will go home proud to have participated in this 2013 Convention. We'll have a great line-up of speakers each day. We have carefully chosen speakers that are aligned with us in organized labor. Speakers who are capable of addressing the current issues that are important to you and the members you represent. Talk about speakers, how about Father Kiley! (Applause.)

PRESIDENT ROBINSON: He is absolutely a breath of fresh air and an inspiration to us all. A credit to the entire labor movement. We will begin our all-star line-up of speakers this morning with Ed Smith, President and CEO of Ullico followed by Bill Arnold, Senior Vice President of the Bank of Labor, and Robert Bohrer collection counsel for the Roofers Industry Pension Funds. And then we'll hear from Billy Wiggins of Local 92, Decatur, Illinois, on his personal experiences and the importance of safety in our trade. This afternoon there will be a Marketing Department workshop moderated by Vice President Jim Hadel, Director of Marketing Jordan Ritenour and Media Director Erin McDermott and a panel of experienced local officers who will share with you how they use social media to accomplish their organizing goals.
The Convention will adjourn with a lunch break at approximately 12:30 and
that will give the delegates plenty of opportunity to attend the workshop.
I believe you will find this workshop extremely informative, and I
encourage every delegate to be in attendance.
As an incentive to attend, Vice President Hadel has purchased 10 tickets
for the customized Remington 1911 pistol drawing and they're going to draw
those tickets at the workshop. So there will be 10 lucky people who will
have one of those tickets for that pistol.
I look forward to seeing each one of you here. It starts at 2:00 p.m. in
this room.
We'll kick off Tuesday morning with Steve Lindauer, the Impartial Secretary
of the National Maintenance Agreement Policy Committee and Matt Winkel, CEO
of Wilson-McShane, the new administrator for the Pension Plans followed by
the election of officers at 10:00 a.m.
Then we will hear from Leslie Tolf, President of Union Privilege, followed
by Mike Stotz, President and the Managing Director for the AFL-CIO
Investment Trust Corporation.
During the afternoon session, you'll hear from John Casey. John is a
member of Local 75, Dayton, Ohio, and he will speak to us about his
unfortunate job-related accident and the critical need to improve safety.
And then we'll follow that up by Randy DeFrehn, Executive Director of the
NCCMP, who will address us concerning the healthcare and pension crises
in our nation.
Then we'll hear from Rod Petrick, owner of Ridgeworth Roofing, in Chicago,
Illinois, representing our National Labor/Management Committee.
Wednesday begins with another heavy hitter: Sean McGarvey will be with us,
President of the Building and Construction Trades Department, followed by
Darrell Roberts, Executive Director of Helmets to Hardhats and finishing up
with Fred Myers, Executive Director of the Union Sportsmen's Alliance.
After the morning session on Wednesday, we'll take a well-deserved R&R
break to spend the afternoon participating in various planned activities or
just checking out the sights in Las Vegas. I plan to adjourn the
Convention by 10:45 a.m., so you will have plenty of time to board the
buses for the afternoon events.
Thursday morning will begin with AFL-CIO President Rich Trumka, followed by
inspirational speaker Mark McDermott and then Pete Stafford, Executive
Director of the Center for Construction Research and Training.
In the afternoon you'll hear from Bill Good, Executive Director of the NRCA
and Dr. Bill Callahan representing the Union Contractors Committee.
Thursday evening after all the ordinary convention business is completed,
you will have a chance to relax and be treated to a superb banquet dinner,
followed by an evening of music and dancing.
Finally, on Friday morning, after a short video featuring delegates, their
guests, the Convention highlights and the handling of any unfinished
business, the session will adjourn early so you can enjoy the remainder of
the day or just head for home.
Located just outside the hall, you all saw them this morning, are the
exhibit booths of our vendors that provide assistance and products to our
members and local unions. All of these vendors work closely with us and
help support this Convention.
You will find booths representing these fine organizations. Ullico, AFL-CIO Building and Investment Trust, the AFL-CIO Housing Trust, all three of these provide excellent investment products to the building and residential sectors of the construction industry. American Income Life, which has an entire line of insurance products tailored to your members' needs, Bank of Labor, the Center for Construction Research and Training. At the Helmets to Hardhats booth, you'll find the lovely Lisa Ford who will help you transition our men and women in uniform to the roofing trade. The National Labor College is here. Mike Theirl is here representing the National Roofing Industry Pension Fund and the National Roofing Health & Welfare fund will have a presence. And, finally, our own Research and Education Department will be represented. Also, we'll have Union Insurance Group, which provides badly needed consulting and insurance products to our local unions throughout the country. At the Union Plus booth, Valerie Cole will show you all of the benefits available to our members through this AFL-CIO affiliate. And we have the Union Sportsmen's Alliance and WellCard Health, which provides health insurance alternatives to your members. As you can see, we have quite a line up of people that support us. And, again, we need to support them. If you have not already done so, I encourage you to take the time and stop by each exhibit booth. These exhibitors are our friends. They support us and they deserve our support in return. Stop by, introduce yourself, get to know them on a first-name basis. At this time, I'd like to introduce and call to the dais the hard working leaders of your proud organization, your Executive Board. First Vice President Douglas Ziegler, Oakland, California. (Standing ovation.) Second Vice President Thomas Pedrick, Philadelphia, PA. (Standing ovation.) Third Vice President Paul F. Bickford, Boston, Mass. (Standing ovation.) Fourth Vice President James A. Hadel, Kansas City, Kansas. (Standing ovation.) Fifth Vice President Don A. O'Blenis, South Bend, Indiana. (Standing ovation.) Sixth Vice President Richard R. Mathis, Chicago, Illinois. (Standing ovation.) Seventh Vice President Daniel P. O'Donnell, St. Louis, MO. (Standing ovation.) Eighth Vice President Robert Peterson, Detroit, Michigan. (Standing ovation.) Ninth Vice President Michael A. Vasey, Cleveland, Ohio. (Standing ovation.) And tenth Vice President Michael Stiens, Nashville, Tennessee. (Standing ovation.) And now I want to call my partner in Washington, DC, Secretary-Treasurer Robert J. Danley, St. Paul, Minnesota -- Minneapolis/St. Paul, Minnesota. (Standing ovation.)
I'd also like to call to the stage International President Emeritus John C. Martini.

(Standing ovation.)

Special Assistant to the President and Retired First International Vice President Don Cardwell.

(Standing ovation.)

And, lastly, we want to call our General Counsel and Parliamentarians Marvin Gittler and Librado Arreola.

(Applause.)

James Scott from Local 20 will also be joining us on the stage as the dais manager.

(Applause.)

I also want -- please sit down, gentlemen -- I also want to acknowledge the following hardworking individuals: International Representatives Eric Anderson and Gabrial Perea.

(Applause.)

International Union and Convention Staff: John Barnhard, Jim Brown, Fred Gee, Frank Massey, Sean McCullough, Erin McDermott, Frank Olenick, James Scott, Clark Shiley, Frank Wall, my faithful administrative assistant, Jamie Zimolong, and our dedicated staff supporting us back in Washington, D.C. I ask the reps and the staff to please stand and be recognized.

(Applause.)

Nobody is standing still. They're hard at work, but these are the folks that make this Convention possible.

And lastly, but certainly not least, I acknowledge our retired International officers and staff in attendance: International Vice President and International Representative Carlton Penick.

(Applause.)

International Vice President Alex Bodnariuk.

(Applause.)

International Vice President and International Representative Paul Blaski.

(Applause.)

And my good friend, Assistant to the President Robert Krul.

(Applause.)

Before I move on, it gives me great pleasure to welcome back to this Convention, Local 8, New York City, New York and Local 154 Nassau-Suffolk, New York. Will the delegates of Locals 8 and 154 stand and be recognized.

(Applause.)

Nicky and Sal, keep up the good work.

(Applause.)

As tradition dictates, please take a few minutes with me to pay tribute to our brother and sister members who have passed on since the last Convention. I especially want to acknowledge the passing of seven men that gave a greater portion of their lives to our union: International Vice President Michael Crimi.

(Applause.)

International Vice President Robert Lloyd.

(Applause.)

International Representative Joe Gaugliardo.

(Applause.)
International Representative Richard Zatkoff.
(Applause.)
International Representative Carl Keeton.
(Applause.)
International Representative Bill Penrose.
(Applause.)
And International Representative Gerald Clower.
(Applause.)
Please join with me in a moment of remembrance, as our departed brothers' and sisters' names appear on the screen behind me.

**IN MEMORIAM REPORT**

**Local Union No. 2**

*St. Louis, MO*

- Adamson, Keith A
- Belgeri, Gary L
- Bieller, Kevin L
- Branson, William J
- Brewer, Robert A
- Channell, James R
- Chesnek, Joseph H
- Ertmann, Jerry P
- Farney, Larry
- Fiedler, Marcellus G
- Grimmer, Daniel F
- Hamilton, Edwin K
- Hayes, Edward D
- Heberlie, Darwin T
- Hickle, Richard W
- Hummert, Wayne
- Hunt, Robert J
- Jansen, Leonard F
- Jolley, Lawrence J
- Kinnard, Larry G
- LaBoube, John E
- Lloyd, Robert J
- Loyd, Irwin
- Mann, James N
- Marshall, Dennis P
- Nobbe, Vernon A
- Pontious, Ernest E
- Potter, Lawrence A
- Prewitt, Ralph W
- Reeves, Jesse T
- Ryan, Richard
- Scheulen, Kenneth C
- Taylor, Russell D
- Vogelsang, Marvin
- Wagener, Anthony M

**Newark, NJ**

- Critchley, Michael
- Daggett, Richard
- Dugan, Gerald F
- French, Wilbur L
- Fulper, Robert
- Guerrini, Michael S
- Hoffmeister, Gordon L
- Kandel, Edwin
- Kandel, John M
- Kolodziej, Mark
- Lemley, Jim W
- Madison, Robert E
- Marietta, Alfred J
- McBreen, J J
- McCann, James
- Mertz, Kenneth J
- Mezey, James A
- Nieddu, Frank
- Nowak, George B
- O'Donnell, John J
- Parker, Albert T
- Parker, Thomas L
- Phelps, Robert L
- Rodzajewski, Raymond
- Ruane, Thomas
- Scanlon, John W
- Schultz, T A
- Smith, Richard W
- Smith, Ronald
- Smith, Clifford
- Tartza, James L
- Valentine, Kenneth
- Vasil, John
- Ward, Douglas
- Wisse, Jacob

**Local Union No. 4**

*Southern Florida*

- Bryson, Rayford L
- Conner, Leroy
Frost, Roosevelt
Lewis, Charles
Probert, Ralph L
Roberts, Samuel G
Ruvo, Robert M
Tovar, Domingo

Local Union No. 8
New York City, NY
Azzaretto, Frank
Barrett, Basil
Bonagura, Albert
Bonanno, James
Brown, Richard
Bubb, Jeremy
Buhler, Joseph A
Corbi, E
Crimi, Michael C
Dasrasi, Peter
DeCarlo, J
Delgatto, Louis
Doina, Vincent
Esposito, Michael
Famularo, Carl
Farrell, James J
Gagliano, Ignazio
Gambino, Santo
Grimm, Gerard
Kennedy, Thomas P
Kitson, Thomas P
Kopacewicz, Krzysztof
Lewis, Brendon
Lippi, Anthony
Macey, Stephen
Marian, Frank
Martinez, Luis M
McAllister, Danny
McKenzie, Raymond A
McNulty, John F
McSpirit, Eugene
Miller, William
Mohan, Edward
Mollahan, Patrick
Murphy, Michael
Payne, Joseph C
Petrone, Guerino R
Profeta, Fred
Renda, Peter
Roberts, John
Rogers, F R
Roughley, John

Ruggeri, J
Ruggeri, Joseph
Russo, Paul
Schepisi, Mario
Smith, Joseph L
Soviero, Frank
Vigliotti, Michael A
Vizzari, P
Wiedman, Edward

Local Union No. 9
Hartford, CT
Carlin, Wm J
Coulombe, Gerald M
Mata, Valeriano Valerio
Ollari, Phil C
Ramsdell, John R
Reyes, Alfredo

Local Union No. 10
Paterson, NJ
Dembinski, Sylvester
Esola, Daniel
Esola, George
Lewis, Joseph
Ozdana, Stephen
Pelligra, Kenneth
Poterala, Edward
Suhaka, Albert
Szymanski, William
Witty, Joseph

Local Union No. 11
Chicago, IL
Alicea, Hernan
Almon, Antone A
Anderson, Thomas A
Arguelles, Daniel
Ary, Ralph C
Athey, Donald C
Balasa, Frank I
Bartleman, Roger D
Batz, James G
Bedalow, Joseph J
Berrong, Terry
Bertolani, Leo
Black, Ronald E
Bowen, Daniel
Brindis, James S
Bryan, Lawrence E
Cole, Bob A
Conrad, Ernest
Cortez, John
Mencel, Frank G
Mitchell, Ronald R
Samperi, Lawrence
Sarnick, William N
Spisak, Ray
Tsutsis, Christos L

Local Union No. 20
Kansas City, KS

Barbee, Darrell D
Bell, Andrew
Boos, Larry L
Daly, Michael P
Farrell, Thomas M
Finley, William P
Franklin, Bill D
Frogge, Steve R
Gilbreth, Lee
Halverson, Timothy L
Henderson, Daniel E
Houser, Richie L
Keeton, Carl E
Kinzie, Harlan H
Koontz, Stephen W
Lungstrum, Montie L
McGehee, Donald
Morgan, Timothy
Noah, Robert E
Powell, Charles
Redefeld, Richard
Roberts, Issac E
Smith, James C
Smithson, Bobby J
Steinman, Chad J
Studdard, Austin D
Watkins, Charles F
Wentz, Gary C
Wickizer, Keith
Wood, Edwin E

Local Union No. 22
Rochester, NY

Becoats, John W
Cahill, James P
Cunningham, Whitmore
Durant, Everett M
Fleig, R G
Gibson, Richard
Holmes, E
James, Marlando D
Jerome, Wayne F
Nesmith, Oree

Profeta, Sandy J
Purdy, David
Read, Jesse J
Scott, James E
Steele, Charles W
Teall, Gerald F
Wood, Franklin L

Local Union No. 23
South Bend, IN

Bevins, Booker
Burns, Albert
Deal, Michael A
Fear, Kenneth D
Keene, George H
Matthews, Oscar F
Reed, Terry G
Rigley, Clifford R
Underwood, Richie T
Warner, Harold L

Local Union No. 26
Hammond-Gary, IN

Bourne, George
Davis, Guy
Davisson, George
Hocking, Larry L
Kok, Glenn
Lowe, Eric
Ray, Fred H
Runyan, Ronald
Smith, Larry E

Local Union No. 27
Fresno-Bakersfield, CA

Garton, G E
Guagliardo, Joe
Ramirez, Michael V
Robertson, Rodney D

Local Union No. 30
Philadelphia, PA

Adamitis, George X
Agovino, Michael
Allen, Edward W
Barksdale, Willie A
Bartl, Lee M
Bookhart, Jacob N
Borschell, Daniel P
Brown, Michael E
Brown, Elias R
Byas, Darren
Calhoun, Robert W
Caprio, Armando A
Cimino, Samuel J
Cocozza, Carl H
Cofoni, Louis W
Connor, Joseph
Cooke, Weir J
Craparotta, David J
Creamer, Edson R
Cunningham, George B
Curran, Edward J
Custalow, Dallas
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Garmany, John A
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Iles, Earl
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Herrera, Jesus
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Sanchez, Rodolfo
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Huber, Matthew W
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Spain, Jerry
Wild, Maurice R

Local Union No. 112
Springfield, IL
Anders, Clarence E
Curry, Gregory J
DeFreitas, Jocelyn H
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Groth, Jackie L
Johnson, George W
Jones, Donald L
Lasko, John B

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Beard, Charles A
Brown, Matthew A
Carlisle, Donald W
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Fulcher, Allen W
Haseman, Emil
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Martin, Scott A
Monday, Henry D
Musselwhite, Charles R
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Bray, David
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Rosignon, J
Sandoval, Ernesto
Spikes, Melvin

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Anderson, Melvin
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Buford, Richard E
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Denko, Paul J
Hughes, Oatha E
Paepke, Frederick W
Rausch, Larry J
Renner, James F
Rochester, Rudolph

Local Union No. 135
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Masterson, Ronald E
Shepard, Elbert J
Whinery, William C

Local Union No. 142
Des Moines, IA
Grant, Kyle J
Hess, John
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Thomas, Darrell L

Local Union No. 143
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Capps, Doil L
Gilbert, Andrew Jefferson
Harris, Benny A
Hatton, Leon
Jefferson, Ted L
Jimmy, Thompson
Lee, W L
Martin, Noland E
Quary, Edward S
Roberson, Johney P
Self, Floyd L
Underwood, Joe
Ziegler, Arthur

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Louisville, KY
Moore, Donald G
Woosley, John H

Local Union No. 149
Detroit, MI
Abdo, Leo S
Abdo, Robert E
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Stern, James

Local Union No. 220
Orange County, CA
Barbaro, Michael D
Bokusky, George A
Cronin, James B
Delozier, W. D.
Gainer, Lewis
Gauthier, Victor A
Gilbert, Albert E
PRESIDENT ROBINSON: Thank you, Brothers.

When entering the hall this morning, I'm sure you have noticed that this is our 110th anniversary as a labor union as the Secretary-Treasurer had mentioned. This is a special event. A time to reflect on our accomplishments and our rich traditions. A time to reflect on the vigorous fight that has been carried on by generations of union roofers, to defend the rights of working men and women.

Through the decades of struggle, our forefathers fought for and won many rights and benefits we often take for granted today: The 8-hour day, the 40-hour week, the right to organize and engage in collective bargaining, fair and decent wages on all Federally financed construction projects, workers' compensation and unemployment insurance. These dedicated unionists struggled to negotiate living wages, health care to protect our families and pensions so that members can live in dignity at the end of their careers.

These hard-fought basic protections allowed us, as a middle class, to flourish and became the reality in this country. In fact, they made the American dream a reality. They fought for stronger regulation that protects worker safety and health. And we continue to fight the good fight, demanding safety improvements on the worksite and ever continuing safety training for our members.

Over the last 40 years we have worked long and hard to develop state-of-the-art apprenticeship and journeyman and foreman training. And we now have hands on, union sponsored training centers in many local unions, and more are sprouting up throughout the country every day. Looking back on all that our union has accomplished, I am extremely thankful to have been given the opportunity to be part of this rich and
lasting heritage. I deeply appreciate all our union has done for me, and what your union has done for you. I am honored to serve together here with you. I am truly proud of our past. But this Convention, like all Conventions, is about our future. A future where we must learn to harness the power in this room to move ahead as one, and build a better America. You are the leaders of your local unions. You hold the power. And we will use that power, and this Convention, to build a solid platform to navigate this next five years, and into the future.

When you entered the hall, you saw a revised union logo and a tag line: Proud, Professional and Committed to Excellence. This is more than just a mere slogan. These words describe who we are. They describe our essence, our spirit. They tell the nation that we are proud of who we are, and that we are the most productive roofers and waterproofers in the world. (Applause.)

When I stood before you five years ago at a podium just down the street at Planet Hollywood, I said we were riding a high wave. We had organized over 1,000 new members the previous year; the National Pension Plan was 128 percent funded; our hiring halls were empty and our contractors were loaded up with work. And I said that marketing and training were the keys to our future if we expected to improve our share of the $30 billion a year commercial/industry roofing market. Since that time, the need to train and market ourselves to contractors and construction users has not changed. But what did change, was that we no sooner had left Planet Hollywood, than the country was battered by the most crippling recession in 80 years. Banking and financial institutions failed, the housing bubble burst, the stock market tumbled, high unemployment descended on America's workers, and for those that still had a job, the country entered into a prolonged period of unprecedented stagnant wage growth. The weak job market had a semi-permanence and the public's expectations were ratcheted down for what they could expect for themselves and their children.

The enemies of labor raised their wicked heads taking advantage of the beaten down American worker. Some of the country's largest corporations adopted business models that made it increasingly difficult for us and our employers, to compete for a shrinking pool of construction work. Tens of thousands of construction workers found themselves on the street, many of them our roofers. The numbers in the hiring halls swelled and our trust funds were crushed by the weight of the rising costs and declining revenues. The National Roofing Industry Pension Fund fell into unfunded status for the first time in its 45 year history. To date, our union has lost 2,300 members. That's 2,300 members that have lost their jobs and incomes derived from our industry. Last year, we had 2,100 fewer applicants for membership than we had in 2008. That's 2,100 men and women who do not have an opportunity to learn our trade and provide for their families.

There are nearly 8 million less man hours being worked annually by union roofers and waterproofers than there was just in 2008. To survive this devastation, our officers and members have worked harder and smarter than ever before to keep our share of the market. Although our industry has dramatically changed, our members have adapted.
They're working safer, their workmanship has improved and their productivity is up, helping signatory contractors remain competitive against unscrupulous employers, the most unscrupulous employers that use the cheapest, most exploitable vulnerable workforce possible. Through this perilous time our contractors understood that the union adds value to their business because of our commitment to professionalism and our focus on quality.

(Applause.)

Together as business partners, we and our contractors have weathered the worst economic storm in our lifetimes.

As I travel around the country, I'm beginning to see increased construction activity. Tower cranes are starting to appear in the skylines of many American cities. I see light at the end of this long, dark economic tunnel. Light that can define and clarify our journey together to build a better, stronger union.

A journey in which we wholeheartedly accept our role, as the premium provider of highly skilled workers to signatory employers, doggedly defend our rightful trade jurisdiction against those who would encroach on our work, and to be the faithful custodians of our members health, pension and training funds. A journey where we employ marketing strategies that embody strong labor/management relations, solid recruitment policies and effective organizing campaigns.

Your Executive Board has a plan to make that journey. The plan is carefully laid out in the resolutions contained in your delegate books before you. Of the 62 resolutions in the book, 26 have been submitted by the International Executive Board, accompanied by 34 companion resolutions. I wish to take this opportunity to thank those district councils that had the foresight to take an early stand on many of the important issues.

We believe our plan is a roadmap to prosperity. This is not a time for small steps. It's time to boldly move forward in a positive direction, not only for ourselves but for the next generation of roofers and waterproofers. I challenge every delegate, every delegate in this room, to accept a positive attitude and commit to this plan of action that will be absolutely crucial to our growth and continued existence.

When it comes to trade jurisdiction, your International officers and Vice President Hadel in particular, work closely with other national unions to resolve differences and find harmony on the jobsite; but even with the best efforts, there are some issues that remain in dispute. Every day, new materials and application processes are introduced in the construction industry making the potential for conflict between crafts ever greater. And because of the downturn in the economy, some trades have resorted to unethical and more aggressive measures to claim work outside their historic jurisdictions. I assure you that Brother Danley, your Executive Board and I are zealously committed to protect the roofer and waterproofer trade jurisdiction.

(Applause.)

But we can't do it alone. We need your help. As agents in the field, you need to remain diligent in making sure that before a job comes out on the ground, you make a claim for our work, especially when it pertains to waterproofing. And have a bonafide contractor available to bid and secure
the work for your members.

This past spring and summer a committee, comprised of interested local agents and instructors from around the country, worked with Jim Hadel as a resource panel on jurisdiction in an expansive and thoughtful revision of Article II of the International Constitution. These sensible revisions are contained in resolution 1 in your book which will be debated in committee tomorrow, Tuesday at 4:30.

Your Executive Board believes that Resolution No. 3, which deals with water recapture and flood testing, will clarify and enhance our claim to work that rightfully belongs to our members. Passage of this important resolution is just one step in our many efforts to protect our jurisdiction.

Resolution 20 deals with the expansion of apprenticeship training and Resolution No. 9 requests continued funding for the Research and Education Fund. The Research and Education Trust provides the current apprenticeship manuals, the Safety and Health Manual, the toolbox pamphlets and all the other curriculum materials used in our classrooms throughout the country. The Trust oversees the Trainer Program, the fall protection seminars, the OSHA classes, the Signalperson/rigger classes, the Competent Person training. Under the capable guidance of John Barnhard and with the assistance of Marty Headtke, Local 11, Dan Knight, Local 2, Jim Curry, Local 10 and Clint Mapes, Local 49, Foreman Training classes are held throughout the country, training more than 400 foremen to date.

I also want to recognize and thank other dedicated individuals that have been involved with the Trust as Advisory Committee members or instructors, Lupe Corral, Local 36; Dan Smith, Local 95; Dick Tessier, Local 96; Keith Vitkovitch, Local 26; Brian Gregg, Local 149; Joel Gonzales, Local 49; Eddie Rolfe, Local 33; and Greg Gibeau, Local 54. Through their efforts, the Green Roofing manual has now been completed and available to all JATCs.

And their work is just beginning on the revision of the enhancements to our apprenticeship and training curricula.

Future demand from contractors and the owner community for skilled workers will only rise with time. If we intend to compete and increase our work opportunities, we must provide our members with the most advanced training methods and materials available. We need the tools to offer sound business argument to contractors on the safety, quality and productivity advantages of being a union roofing shop. We must provide our members with the state-of-the-art skills they need to successfully remain the most industrious, most capable and most resourceful workers in our industry.

Supporting this resolution supports our ability to meet our needs for tomorrow for recruitment, training, marketing, joint labor/management relations and our survival.

Resolution No. 9 asks for modest funding for the Burial Benefit Fund. The Burial Benefit Fund currently has a funding deficit of $2.5 million. Not a cause for alarm but certainly a cause for concern. The Burial benefit tax has not been increased since 1970 and since that time, the benefit has risen from $1,500 to $5,000 or 333 percent.

Our members and their families rely on the Burial Benefit Fund to assist them in paying the costs for a decent and suitable burial. Our superannuated members who have faithfully paid dues for 40, 50, 60 years
and more, expect their loved ones to receive this important benefit. The
resolve in Resolution No. 9, along with reductions in costs of
administration and small changes to the investment policy will put the
Burial Benefit Plan back on the road to a more fully funded status.
Resolutions No. 11 and Resolution No. 14 will require each local union to
negotiate an appropriate and lawful check-off provision for dues and
working assessments. Every local in this room has check-off provisions in
their Constitutions and their collective bargaining agreements except for
two. Brothers and Sisters, these two local unions need our help. They
can't do it by themselves, but with our help, they can attain the dues
system the rest of us have had and enjoyed for decades. I urge you to
stand up for your sister local unions, and unanimously pass these
resolutions when they come to the Convention floor.
(Applause.)
Resolutions Nos. 12 and 24 call for funding of the union's general
treasury. At the last Convention Secretary Danley and I committed to seek
out every avenue that could possibly enhance the operation of our union,
and at the same time keep costs under control. And we have kept our
promise.
Secretary-Treasurer Danley embarked on an effort to employ cost-saving
measures that would have long-term positive financial impact, and elicit
the most effective methods of running your union. He developed a strategic
business plan, improving cash management, greatly reducing audit fees and
substantially lowering office expenses.
The overall International workforce has been reduced, creating a
significant savings. At the same time, we were able to increase our
workforce out in the field where it was needed. Because of the changes
implemented at the International Office, we have been able to put more
focus on the field, providing what we believe is better service to our
local unions and members.
Some will say the proof is in the pudding. But in fact, we have the proof.
The total expenditures of the union's general fund are less today than they
were in 2006. In 2006, the year this administration took office, total
expenditures were $6,657,000. Seven years later, total expenditures for
the fiscal year ending June 30, 2013, were $6,407,000 a quarter of a
million dollar less.
Brothers and Sisters, Mr. Danley and I have kept our promise.
(Applause.)
These resolutions ask for the absolute minimum necessary for our
organization to operate effectively going forward. Your Executive Board's
only concern is that the organization continues to properly service and
represent the membership, and remain a vibrant and independent union.
Each and every day, more than 11 million aspiring citizens, many of them
members of our union, contribute to our communities, our economy and our
country. Yet they are effectively not covered by fundamental labor law and
are denied essential rights in our society. Resolution 5 calls on Congress
to pass common-sense immigration reform that includes a practical and
inclusive roadmap to citizenship. Comprehensive immigration reform that
will contribute to shared prosperity and will help improve productivity,
limit wage competition, strengthen labor standards, especially the right of
workers to organize and bargain collectively. To achieve this goal, immigration reform must fully protect America's workers -- U.S. workers, reduce the exploitation of immigrant workers and reduce employers' incentives to hire undocumented workers rather than U.S. workers that are sitting at home. The most effective way to do that is for all workers, immigrant or native-born to have full and complete access to the protection of law. This approach will ensure that immigration does not depress wages and working conditions or encourage unscrupulous employers that compete against us, using substandard wages, substandard benefits and minimal working conditions. When this resolution comes for a vote, let's send a signal to Congress that the Roofers Union remains unified in support of a framework of immigration reform. Let's send a signal to the entire country, that the Roofers Union remains committed to working on the side of justice for all, and that we unanimously support a fundamental immigration reform that encompasses a path to citizenship and strengthens our democracy. (Applause.) Resolution No. 8 consolidates the International President's options to organize workers of our craft in areas which are not adequately being policed. And, it relieves a local union of the financial burden of repaying the International general fund for monies expended in protecting our work and jurisdiction. Besides clarifying the International President's responsibilities under the constitution and relieving a local union of financial burden, this resolution is meant to send a message, a signal that the International will no longer tolerate the failure of local leaders to live up to their responsibilities. (Applause.) The International Union can no longer afford to prop up local unions that are unwilling to take care of themselves. The vast majority of our local unions are out on the street daily, policing their work, administering the union business in their offices and caring for their members. It's not fair for the membership of a local union that takes care of business to be footing the tab for the International to repeatedly clean up messes left by local leadership that won't get off their asses. (Applause.) It's not fair for the membership of a local that is organizing and increasing their membership, to pay increased per capita taxes every five years because other locals are losing members and contractors simply because the leadership won't get out of the office. (Applause.) I'm not referring to the local union that has fallen on hard times and needs a helping hand from the International or its sister locals. That's what unionism is all about - helping those in need and sharing responsibility. The International Union's purpose is to assist and provide expertise. That is why we have a well-reasoned system of trusteeship, supervision, organizing assistance and the Research and Education Department. But the failure of one local union threatens us all, and a loss of any work
jurisdiction undermines our craft. This resolution changes very little as far as our Constitution is concerned, but I sure as hell hope it sends a shot across the bow, a strong signal, that it is not going to be business as usual for locals that refuse to police their work, and are content riding the coattails of hard-working, industrious and forward thinking local unions. (Applause.)

Safety on the worksite is a major concern for every working member as you will hear from Brother Billy Wiggins and John Casey. And therefore, safety must be a major concern for every officer and delegate in this room. Injuries are costly to members bringing financial burden, pain, suffering, and all too often death. Each injury carries the baggage of increased medical costs, lost wages, lost productivity, possible disability, and a diminished quality of life. Resolution No. 36 commits the Research and Education Department to team up with our contractors to work towards an injury-free worksite, where injuries are not acceptable and where both labor and management are accountable to do everything possible to prevent them.

The right to a safe job site is a fundamental worker right. Passage of this resolution will be a continuation of our longstanding commitment to safety and health. Each one of us must commit to a goal of zero injuries on the job. All members should have an expectation that after a hard days' work, he or she can return home to the safety of their families in the same condition they left that morning. I've said on many occasions at the Roofers Union, our race for safety does not have a finish line.

We have numerous other resolutions covering topics that are extremely important to our union. Some, such as the continuation of the Political Education and Legislative Fund or promoting organizing, are internal in nature. Supporting candidates that share our pro-growth views, for city, county or state political office, whether democrat or republican, is critical to our ability to secure future construction work. Organizing and marketing are the life blood of this organization. The survival of our union, our pension plans, our health funds and our training funds, all hinge on improving market share.

We need to add 7 to 8 million unit hours of work if we are to correct the current status of our trust funds, and if we wish to remain an independent union. Believe me, if we add that 8 million hours of work annually, we will start seeing your trust funds get well, the NRIPP will pay increased benefits, the Burial Benefit will see its deficit disappear and your treasuries will be healthier.

As the economy improves, and it will, every member has to pull his own weight, from the International President on down. We must work harder and smarter, train qualified workers, organize, market ourselves and sign new contractors. The bottom line is this: We need another 7 to 8 million hours annually. That is the goal.

Other resolutions before you are external, such as support of Helmets to Hardhats, recognition of the Union Contractors Council and support of PLAs and the National Maintenance Agreement. These resolutions reach out to our partners in the construction industry. They help provide services for our
members, create new work opportunities and foster labor/management cooperation. By working with other entities we leverage our strengths, our capital and human investment and ultimately our ability to reach our goal. Passage of all these resolutions, internal or external, all serve to strengthen our commitment to moving our union in a positive direction and preparing us for the fight, the battles that lie ahead. In the next few days you will consider and pass resolutions that will change the way the Roofers Union does business. Resolutions that will open the doors to our partners. Resolutions that will make us stronger and better able to speak for our members. Resolutions that will allow us to use the power in this room to build better lives for roofers and waterproofers. Everything we do this week will be a strategy for a better, stronger and lasting Roofers Union.

Remember, when all is said and done, these resolutions are nothing more than paper if we don't commit ourselves to their fulfillment. These resolutions form a beacon to illuminate our journey; our plan for action to fight for a better way for our members and their families. A light at the end of that long, dark recessionary tunnel we've been trapped in these last five years.

We must follow that light, and we will move forward to organize and fight and win a better way for our members. And fight to improve our market share. Fight to give our members more hours of work so they can feed their families and send their kids to school, own a home and live in dignity. Fight so that every roofer and waterproofer can realize the American dream. What we accomplish here this week will set the bar of accountability high, much higher than ever before. When you go back home, you must be willing to fight in order to exceed that bar. With fire in our guts, we must be willing to fight for the interests of our members. Every morning when you awake, you must be willing to fight for what we believe in.

I'm ready to fight. Brothers and Sisters, are you ready to stand and fight with me?

(Standing ovation.)

PRESIDENT ROBINSON: Are you ready to fight?
(Delegates respond with chorus of "Yes" and cheers)

PRESIDENT ROBINSON: Are you ready to fight?
(Delegates respond with chorus of "Yes" and cheers)

PRESIDENT ROBINSON: Are you ready to fight?
(Delegates respond with chorus of "Yes" and cheers)

(Standing ovation.)

PRESIDENT ROBINSON: Now, we know what needs to be done once we're back home and we know what needs to be done here at this Convention, so let's roll up our sleeves, work hard, commit ourselves to the task at hand. Have a good time while you're here, but let's get the job done. God bless you. God bless our Union. And thank you very much for your time.

(Standing ovation.)

At this time I'll call on Tom Pedrick, Chairman of the Rules Committee to make his report.

(Applause.)
2ND VICE PRESIDENT TOM PEDRICK (Chair, Rules Committee): Thank you, Kinsey.

Good morning, delegates and guests. Viva Las Vegas. I'd like to take one more moment here to commend Kinsey Robinson for a great Convention address. It was great. Thank you everybody. Stand up.

(Standing ovation.)

It makes you want to go out and kick ass right now.

My name is Tom Pedrick, International Vice President from Local 30, Philadelphia, Pennsylvania. At this time, I'd like to recognize the members of the Rules Committee. They are the following Vice Presidents: Secretary Doug Ziegler, Local 81, Oakland, California; Rich Mathis, Local 11, Chicago, Illinois; Dan O'Donnell, Local 2, St. Louis, Missouri and Bob Peterson, Local 149, Detroit, Michigan. I will now turn it over to Secretary Doug Ziegler to read the Rules of the Convention.

1ST VICE PRESIDENT DOUG ZIEGLER (Secretary, Rules Committee): Thank you, Tom. Watching that memorial kind of made me nervous because I do seem like half of those people.

The Convention Committee met and submits to the officers and delegates of the 28th Convention of the United Union of Roofers, Waterproofers and Allied Workers for your approval the rules governing the procedures of this Convention and they are as follows:

Rule No. 1: The Convention shall convene on October 14th, 2013 at 8:30 a.m. and remain in session until approximately 4:30 p.m. or the conclusion of business each day as determined by the International President. Each morning thereafter, this Convention shall be called to order at 8:30 a.m. and remain in session until the conclusion of business on that day as determined by the International President.

Rule No. 2: Only accredited delegates and staff shall be permitted on the Convention floor during the proceedings of the Convention. Guests are welcome to observe from the gallery section. The International President shall, after warning, excuse the gallery or any other individual member or members of the gallery section when, in his judgment, the section is interfering with the business of the Convention.

Rule No. 3: When a delegate rises to speak, he or she shall give his or her name, number of the local he or she represents, the city in which the local is located. To be recognized, the microphone light must be on.

Rule No. 4: If a delegate, while speaking, shall be called to order, he or she shall, at the request of the Chair, take his or her seat until a question of order is decided.

Rule No. 5: Should two or more delegates arise to speak at the same time, the Chair shall decide who is entitled to the floor.

Rule No. 6: No delegate shall interrupt another in his or her remarks except to call him or her to a point of order.

Rule No. 7: A delegate shall not speak more than once on the same question until all who wish to speak shall have had the opportunity to do so. I yelled too much last night. I lost my voice.

Rule No. 8: A delegate shall not speak more than twice or more than 2 minutes without permission from the Convention. Note that the required
permission is two-thirds majority.

Rule No. 9: A motion shall not be open for discussion until it has been seconded and stated from the Chair.

Rule No. 10: A motion to consider shall not be entertained unless made by a delegate who voted with the majority and shall receive the majority vote.

Rule No. 11: A motion or a resolution shall not be voted on until the mover or the introducer has had a chance to speak if he or she desires to do so.

Rule No. 12: Resolutions presented after 10:00 a.m. on October 10th, 2013, shall be received for consideration by the Convention if approved by a unanimous vote of the delegates in attendance at the session.

Rule No. 13: Appeals from the decision of the Chair shall not be debated and shall be required -- and shall require the majority vote of the Convention to overrule the Chair.

Rule No. 14: The election of officers shall be held at approximately 10:00 a.m. on Tuesday, October 15th, 2013. Any contest for an officer shall be decided by secret ballot. Only accredited delegates and staff shall remain on the Convention floor or area during the election.

Rule No. 15: The rule referred to in Article V, Section 16 of the Constitution relating to a majority -- to the monthly per capita tax shall be by secret ballot.

Rule No. 16: The proceeding of the Convention shall be carried out under parliamentary rule or procedure under Robert's Rules of Order and must conform with the Constitution and Bylaws of the United Union of Roofers, Waterproofers and Allied Workers. The General Counsel will act as a parliamentarian and advise the Chair on all questions of procedure and order.

Rule No. 17: Cell phones and pagers not related to security shall be silenced and shall not be used on the Convention floor during the proceedings of this Convention. Only accredited delegates and staff may remain in the Convention floor area.

Mr. Chairman, these are the rules which have been unanimously approved by the Rules Committee, and I move adoption of the report.

COMMITTEE CHAIR PEDRICK: I second the motion.

PRESIDENT ROBINSON: We have a motion and second. On the question, all those in favor signify by saying "aye."
(Chorus of ayes.)

Opposed?
(No response.)

Ayes have it, so be it ordered.

COMMITTEE CHAIR PEDRICK: Mr. Chairman, this concludes the Rules Committee business. I'd like to thank the Committee members: Doug Ziegler, Rich Mathis, Dan O'Donnell and Bob Peterson for a job well done. I move the Committee be excused.

COMMITTEE SECRETARY ZIEGLER: I second it.
PRESIDENT ROBINSON: All those in favor of excusing the Committee of their duties with our thanks and the thanks of everyone in this Convention, signify by saying "aye."
(Chorus of ayes.)
Thank you. The Committee is excused.
Our headline speaker this morning is Ed Smith, CEO and President of Ullico.
On January 3rd, 2011, Ed Smith was elevated to Chief Executive Officer of Ullico after serving as its President since May of 2008. Ullico, Inc., founded in 1927 provides insurance and financial solutions for labor unions, union employers, union pension and health and welfare funds and union members. Prior to becoming President, Ed served as Ullico's Executive Vice President from January 2007 to May of 2008.
Before joining Ullico, Ed had a long and distinguished career at the Laborers' Union of North America. After joining the Laborers at the age of 13 years old, he was elected Business Manger of Laborers' Local 773 at the young age of 21. Ed later became International Union Vice President and Midwest Regional Manager serving 20 -- 58,000 members. He also served as the Assistant to the General President.
Ed formerly served as Chairman of the International State Board -- Illinois State Board of Investment, Chairman of the National Alliance for Fair Contracting and a member of the Illinois Department of Labor Advisory Committee. He has also been a key benefactor to the Therapy Center in Carterville, Illinois, which provides free services for children with disabilities.
Ed was the first member of the Laborers Union to graduate from the National Labor College with a bachelor's degree. He went on to graduate from the Harvard University Trade Union Program. He is now an active board member of the National Labor College and America's Agenda--Healthcare for All, Jobs with Justice and the Council on Competitiveness and a trustee of the AFL-CIO Staff Retirement Plan.
When Ed was a Laborer and a Vice President for them, he worked closely with Roofers assisting us on many occasions. He has been a true friend. As CEO of Ullico, he continues to work tirelessly on behalf of our members and our local unions.
Ullico is labor's own company. We own Ullico. Ullico's only purpose is to serve our needs by offering specialized products and services for our members and local unions.
Here's the deal: Next time your local or trust fund considers insurance needs, including stop loss insurance, I urge you to consider Ullico. Ullico is our company, so let's do business with ourselves instead of some company that turns around and uses our money against us.
Delegates and guests, please give a warm welcome to Ed Smith, who is a friend, a fellow sportsman, and, in fact, he holds a Roofers Union Sportsmen's Alliance card. Ed Smith, please give him a round of applause.
(Standing ovation.)
ED SMITH (President, Union Labor Life Insurance Co., Inc.) Brothers and Sisters, good morning.
... Delegates respond with "Good Morning"...
Your International President has me fired up ready to go. I wanted to tell you he just mentioned -- and, Kinsey, I happened to get it out of my billfold this morning --- my Union Sportsmen's Alliance card, which your International President called me and said, Come over to the office, I need to see you. So I said, like all you say, Yes, sir, I'll be right there. And when I went over, he presented me with the Union Sportsmen's Alliance membership card and he said, Hey, that's through the Roofers Union, don't you ever forget it. And I never have forgot it. So I've got it right here and I'm proud of it.

(Applause.)

And I want to thank you for the invitation to be here. And I'm going to tell you a little bit about Labor's Company. I told Kinsey last night -- and I want to thank Kinsey, Bob, thank you, thank all of the International Executive Board. And also John Martini, I saw you -- you are looking younger than ever. You look great. You get out of all the pressure, it's all on Kinsey now, John, that's why you're looking so good.

(Laughter.)

I told Kinsey last night at the reception, I did a little homework on your union and -- because I read the history of it on my way out here. And Bob alluded to it this morning when he opened the Convention, and he talked about how really two unions came together in 1919. Your union originally chartered in 1903. And the great, great history -- great, great history of this union.

But I'm here to tell you today that the best part of your union is in the future. And that's what your president was saying. The best part of this union is going forward. Because you have the leadership -- you've got the leadership in this room, you've got the leadership on this dais to make sure that this union stays stronger than ever. And I am very honored to be here today.

I want to brag on your President -- I told Kinsey, I read his bio last night. Joined in 1967, you must have been as young as I was, Kinsey, when you joined the union. Graduating the Apprenticeship Program, 1968. Elected to the Executive Board of the Local Union, then elected Recording Secretary. I think 1974, you were a Business Manager; correct? You went on to be head of the Building Trades in the Northwest part of Washington, then the entire state of Washington. Then they sought his leadership and they brought him to Washington to make sure that he's not only serving your labor union so well, but the entire labor movement.

I've got to say that it was your union through your President who called National attention to the Affordable Care Act when he said, Wait a minute, this thing is broken. Our Health and Welfare Funds were left out of the Affordable Care Act. And there's a $63 -- and I'll use their term -- per bellybutton tax that's going to go on each Health and Welfare Fund starting in January. It was your President who got National attention saying, Wait a minute we've got to fix this law. This is not good for our Health and Welfare Funds, not good for our members, not good for their families. It was your President who led the charge on that for the entire labor movement.

We've got to get that fixed. There's only one place to find that money and that's either out of our members' pockets or out of the contractors', and
the last time I looked, they don't have it. So it's very, very disturbing
where we're going with this law. We've got to get this law fixed. It was
your President who called that out.

(Applause.)

I want to say one more thing about the Union Sportsmen's Alliance.
Now everybody knows in this room that Kinsey loves to hunt, loves to shoot.
Everybody also knows Mona is a better shot. I think you all acknowledge
that.

But here's what I want to say about the Union Sportsmen's Alliance -- and I
know that Rich Trumka is going to be here on Thursday; but it was your
International President, President Rich Trumka of the AFL-CIO and other
union leaders that said, Wait a minute, union members -- union members in
their off time, many, many union members love to hunt and fish, that's one
of their passions. But too many organizations lost their way about sports,
about hunting, about fishing, and they got caught up in right-wing
messages. And they got caught up in anti-labor messages and anti-union
messages.

It was your President and Rich Trumka and the other Presidents that said,
You know what, we need our own Union Sportsmen's Alliance. So that our
members have an organization not only promoting what they like to do in
their off time with their families; but also one that won't be anti-union,
one that will be pro-union.

That's what your International President's done. That's a union -- that's
the Union Sportsmen's Alliance. It gives a message for union members and
their families, Hey, we can always do what our fathers taught us to do,
what we pass along to our sons and daughters; but yet, we do it with a
union label. That's the Union Sportsmen's Alliance. And I know you are
going to hear more about that this week.

At Ullico, which Kinsey said, is owned by the unions. All of our shares of
this company is owned by the labor movement. There's no outside
shareholders. Every share is owned by a worker through its union -- either
through its union or its pension fund.

Your President sits on our Board of Directors. And if you'll remember the
old EF Hutton commercial, when EF Hutton speaks, people listen -- I know
you've got young people in here probably never heard that, but the older
people know that -- when your President speaks at a Ullico board meeting,
and you've got President Trumka there and you've got President Sean
McGarvey of the Building Trades and you've got great union leaders from our
great unions in America, they listen to your President. Because he's an
expert on pensions. He's an expert on benefits. He's an expert on
insurance. He's got their respect. And when he speaks at a Ullico Board
meeting, they listen. I'd like to ask you to give it up for your
President, Kinsey Robinson. He does a great job.

(Applause.)

His life has been dedicated to this labor movement.

Okay. Let me talk to you a little bit about Labor's company. And here's
what I want you to do, I want you to remember two things when you leave
here this week, two things about your company, Ullico, Labor's company.
Here's all you've got to do, remember two things. Here's what they are:
No. 1, Ullico's mission is to protect unions. When I say "protect unions,"
I'm talking about unions, union contractors, union trust funds and union members. That's No. 1, Ullico protects unions. No. 2 -- all you got to do is remember two things -- No. 2, Ullico grows unions. Ullico grows unions. And I'm going to tell you how we do it. Okay.

Let's start with J For Jobs. How many in this room have heard of J For Jobs and knew about J For Jobs? I know, most of you do. Your union has so much money invested in Ullico's Separate Account J -- called J For Jobs. It's a program that's been around since 1977.

And it's gave great risk adjusted returns to your pension plan. Only in 2009 did we ever lose any money. We had one negative year in the 36 years that J For Jobs has been around. In 2010, we broke even; but from '77 to 2008, we made money for your fund. 2009, we lost money. 2010, we broke even. '11, '12 and '13, we've made money.

But here's what I want you to realize about investing, one of the smartest guys in money is a guy named Warren Buffet, right. And Warren Buffet says the first rule of investing is don't lose your money, all right. He says the second rule of investing is don't forget rule No. 1, all right.

Separate Account J, J For Jobs, with the exception in 2009 when we were caught up in the economic tsunami that washed over this country is the only year that Separate Account J has ever lost money. Now here I want you to know the rest of the story.

During that time, Separate Account J, J For Jobs, created over one-half billion hours of work for union craftsmen in this country, over one-half billion of hours of work for your members and all the other members of the building trades. That's what we've done.

We're going to get that 8 million hours that Kinsey called for in his speech back in this union. We're going to get your members back to work. Look, we went through a very tough time with J, and we were really out of the business for about 4 years. We had $1.7 billion in commitments when we had the economic down turn. Companies like Lehmann Brothers went out of business. We had commitments. We kept every commitment. We kept every union member working.

At the same time, we had a run on the bank. Many pension funds needed their money out to pay pensions and pay benefits. And we had to juggle both and we did juggle both. We fulfilled every commitment on every job that we said we'd finance. And we paid off every pension fund that said they had to have money.

It's been a successful program, a great program, and the good news is a year ago right now, we started back loaning money again. And we've done 10 projects, created over 5,000 union jobs in the last 12 months. Separate Account J is back.

Your money is well protected. It's well invested. And it's creating jobs for your members. Separate Account J will be one of the vehicles to get that 8 million hours back for your union and making good returns for your pension.

At the same time that we had all the bad news in the economy, we started another fund at Ullico called the Work America Fund. And we said, let's do the exact same thing that J does. J can only invest pension money -- J For Jobs. Let's have a fund for health and welfare money, general treasury money, training money, and let's say if it's a fixed income fund, let's
invest that in putting members to work in a good fixed income product. And we did. And we've invested about $160 million in that and created thousands of union jobs all the time that the economy was going down instead of going up. We kept members working with our Work America Fund. At our same time a couple years ago, Ullico started an infrastructure fund. We said, Look, Wall Street -- you can't trust, Wall Street they almost wrecked this nation. And Washington can't get out of their own way. They've been talking about an infrastructure bank for five, six, seven years. And if you ever rob a bank, rob that bank because you'll never go to jail because there's no money in it, okay, all right.

So what did labor do? Labor said, You know what, let's start our own infrastructure fund. We'll take our pension money because we need long-dated assets, long-term assets to invest in that will pay a good return for pensions over the next 20 and 30 years. And at the same time, we will rebuild America's infrastructure with union labor -- 100 percent union labor. So we hired a good team. We went out and raised money. About this time last year, we did our first project right over in Rialto, California. A water and waste water treatment plant, 30-year concession agreement, paying great returns to our pension investors, and created 455 building trade jobs building and repairing that water and waste water treatment plant.

You see, infrastructure is water, it's energy, it's social infrastructure like schools, courthouses. Look, we can rebuild -- there's going to be pension money invested. There's already money coming from overseas into this country. Now, the problem with that is, there is no union language. And there's no union protection. And when private lending comes into infrastructure, we lose Davis-Bacon. We lose labor laws that protect us.

So labor through Ullico started its own infrastructure fund. We will rebuild America's infrastructure like we do everything else. We'll do it ourselves with union contractors and union members and union pension money. That's what we're going to do, grow unions, okay. All right.

(Applause.)

Let's go to No. 2. How do we protect unions? Let me tell you how we protect unions. Union liability insurance, your International union and some of the locals in this room, some of the councils in this room have union liability insurance. When somebody comes after you, we got your back. Labor's company, that's what we do. I'll give you two stories. Last year, the Plumbers and Pipefitters had an organizing campaign in Mississippi where they were organizing a nonunion pipefitting shop down on a big project in Mississippi. The construction manager kicked the contractor off the job. The contractor then sued the union. They said, Well I lost this job because you're out here trying to organize my workers. Well, the last time I looked, Mississippi was still in the United States. And the last time I looked, the National Labor Relations Act still applied. And the last time I looked, workers had a right to form and organize a union.

So Ullico spent right at $1 million of defense costs to pay for the defense as the Plumbers and Pipefitters Union was sued by this contractor. Won the case, which you knew they were going to win the case. Guess what, it is legal to have a union. Won the case. We stood behind them. We had their
back. We paid their defense costs. They won. They're going to continue to organize workers. That's what Ullico does. Ullico protects unions. I'll give you one other example of union liability. The Smithfield Packing case, when workers at Smithfield decided to form a union, that company came after the union with everything it had, filing every lawsuit. You know, it's easy. You can go on-line and get the LM-2 and say, Well, this union doesn't have much money. I can bankrupt this union. I can break this union.

What they forgot, what they didn't know was that the union had Ullico's union liability insurance. We paid right at $2 million of legal fees. Those workers today are under a collective bargaining agreement. They're in a union. They even have a Labor/Management Committee. They're getting along so well with the company. They have a union because Ullico stood behind that union, paid those legal fees, so those workers could have a union and be organized. That's what we do to protect unions. That's another example.

(Appause.)

All right, two more examples. If you've watched the news recently, one of the things in this mess in Washington right now is that soldiers who have been killed have a $100,000 life insurance policy. And they've said, Wait a minute, there's no money to pay these policies and those policies are paid within three days.

When I listened to that, I thought, huh, Ullico -- Ullico has always had if you have a member killed on the job site that's insured by Ullico life insurance -- which we've done since 1927 -- if you have a member insured by Ullico killed on the job site, we pay a triple death benefit. And our great union claims payers has that money to that family of that fallen member within 72 hours. That's what Ullico does. Labor's company has money there for the family when they need it the most.

(Appause.)

Kinsey talked about stop loss. One of the things the Affordable Care Act has done has made our health and welfare funds say, "Look, if there's no cap on claims, how do we protect ourselves?" One of the ways to protect yourself is by stop loss. It's expensive. It's a costly plan. I know that, but if you have to have it, use Labor's company to buy stop loss insurance. We'll protect your health and welfare plans, protect the integrity of them. We'll fight the fight to get that bellybutton tax off. We'll fight the fight to get health and welfare plans included under the Affordable Care Act. But in the meantime, Ullico's stop loss will protect your health and welfare plans. That's how we protect unions, protect health and welfare funds.

Fiduciary insurance, if you're a trustee in this room or contractors are trustees, when somebody comes after your pension fund, your health fund, your training fund, contractors have their business on the line. You have your home on the line. You don't have to worry about it. You do your job. We got your back. Through our fiduciary insurance, we protect trustees. If somebody sues you, we got you, we've got you covered. We pay your legal fees, we pay your defense costs. That's what your company does, that's why you have us, that's what we're there for. Another one. Kinsey, if it's okay with you, I want to go to a little
personal story. Last year -- last year I had an opportunity. You ever see the movie Bucket List? One of the things I always wanted to do was I wanted to go to Normandy. And my dad, who was the Business Manager of my home local, had four brothers. And the youngest brother is the one I was named after. And they all went into the Army in World War 2. And this youngest brother -- like I said, I was named after him -- was shipped straight to England and trained. And he was in the D-day invasion. Last year, my wife and I got to go to Normandy, and that was always what I wanted to do. And I walked Omaha beach where he landed. He survived that. He fought all the way to the Battle of the Bulge where he was wounded. Came back, went back to work out of the union hall.

My father is a Business Manager, my uncle is an officer of our local union. They had come through the Depression. Now, we just came through in the last five years, the worst economic downturn in our lifetime; but there was something far worse than that when the Greatest Generation -- and I count my uncle, my father, so many of your fathers in this room that -- came through the great Depression. Even if you had a union, you had 50, 60, 80 percent unemployment. After coming through the Depression, they went in and they fought a world war. They came back, started their families and went back to the union. One of the thanks they got was a law called the Taft-Harley Act passed in 1947, vetoed by President Truman which created for the first time right-to-work states, took away many of our chances to form and organize unions. See, they had it tough. That law still hurts us today very much so; but they survived and they kept building their union. In the '50s if you were a union officer, you had to sign a pledge every year that you weren't a Communist. Now if you sold shoes, worked at the bank or sold insurance or something like that you didn't have to do that; but if you were a union officer, you had to sign a pledge, a loyalty oath every year that you weren't a Communist.

What I'm trying to say is, look, we got it tough today, they had it tough, too, okay. I remember my dad's first contract -- I got a copy of our first collective bargaining agreement at our Local. Fifty-five cents an hour; next year he got a nickle increase, 60 cents. I remember he'd tell me, a penny a minute, a penny a minute. He's pretty proud of it. But what he was most proud of, he got ice water in that contract and paper cups, no more everybody drinking out of a ladle. We didn't have any pension. We didn't have any healthcare. We didn't have any training apprenticeship. Are you kidding me, those things came later.

The start of our pension, 10 cents an hour, 25 year vesting. 10 cents an hour, 25 year vesting. The Health and Welfare Fund barely paid for Band-Aids but it was a start, it was a fight. Training apprenticeship started at 3 and a half cents an hour. Kinsey, imagine what the hell we were arguing if we had to settle on a half cent. 3 and a half cents an hour.

Look, you just came through five of the toughest years. It's still tough out there. If they screw things up in Washington and it looks like they are, we're going to go back into more recession or depression. But what I'm telling you is, you've got more tools. Your union's got more advantages. You've got strong leadership.

Listen, there's never going to be a time that quality doesn't matter. And
union workers have the best quality in America. Employers are always going to seek to have a quality product. And how you do that is through a union workforce.

Our training and apprenticeship is second to none in the world. Our wages are fair and competitive. Not only is it the construction industry who should be proud of the job that you do every day and other union members do every day, America should be proud. It's what's best for our country. That's what we stand for.

That's why I say your best days are ahead. You've got a proud past, a proud union history, your best days are ahead. I'm telling you that. Now I told you about my family. But I know that fight is on me today and on you today. We've got to do what they did and more. So that our kids have the same opportunity that my family gave me. Look, we love our families. We love our country. And we know the best way to the middle class in America is with a union card. That's what each and every one of you have in your pocket.

We've got to fight every day. It is a fight every day. We can win this fight. We can't give up. My mother always said if it was easy -- that nothing good comes easy. Okay, it's a fight, we got that. We understand it. And we're going to go fight.

And be proud of what you do. Don't ever -- don't ever not defend a union. I don't care what union. People badmouth unions, you stand up for them. You say, wait a minute, unions, all we do is have the best workforce. We pay our taxes. We serve in our community. We serve in the military. We fight -- we fly the flag. Are you kidding me? Unions are what makes America strong. Talk up unions. If somebody is badmouthing your family, would you let this happen? When they badmouth the union, they are about badmouthing your family. Stand strong.

Look, our buddy Cecil Roberts says, If you want a voice in the workplace, join a union. If you want a good, decent wage, join a union. If you want healthcare for you and your family, join a union. If you want retirement security at the end of your career, join a union. And my son Matt, who Kinsey met, who is President of my home local union, they went duck hunting one time. He's a Jason Aldean fan. Have we got any Jason Aldean fans? He always says, "Don't back up, don't back down, full throttle, keep going, move on."

Thank you very much for listening to me today.
(Standing ovation.)

PRESIDENT ROBINSON: If all CEOs of companies were like Ed, we would have no problems, no problems at all. We've got a little film that we can roll.
And I want Ed to stay a minute and just sit down. It will take a minute.
We'll run this film and then we'll get on with business.
(Ullico informational video played.)
(Applause.)
Before we let Ed go, I've got to keep him one second. He had his Union Sportsmen's Alliance card with him and I want him to have an honorary membership card in the United Union of Roofers, Waterproofers and Allied Workers.
(Standing ovation.)
Thank you, Ed. You are a good Brother and a good friend.

ULLICO CEO SMITH: Thank you, Kinsey. Have a great Convention. You are going to get fired up and ready to go, guys.

PRESIDENT ROBINSON: Now I'm going to call on Secretary-Treasurer Danley to give the report of assigned committees and assigned resolutions.

SECRETARY-TREASURER DANLEY: All right. I'll go slow with this. The Rules Committee, you've already heard from: The Chairman was Tom Pedrick. The Secretary was Doug Ziegler. Committee members were:
Rich Mathis from Local 11
Dan O'Donnell from Local 2
And Bob Peterson from Local 149.
The Credentials Committee who we've all met already out at the registration desk: The Chairman is Paul Bickford from Local 33. Jim Hadel (Secretary) from Local 20.
Members:
Rich Mathis from Local 11
Don O'Blenis from Local 23
Mike Vasey from Local 44
And Honorary Chairman was Don Cardwell from Local 176.
The Law Committee is made up of the following: The Chairman is Jim Hadel from Local 20. The Secretary is Bob Peterson from Local 149.
The committee members are as follows:
Larry Gnat from Local 11
Rodney Toole from Local 42
Brian Brousseau from Local 33
Sal Giovaniello from Local 154
Jeff Lussow from Local 26
Kevin King from Local 20
Steve Hurley from Local 54
Denny Marshall from Local 2
And John Hayes from Local 75.
The Resolutions Committee is made up of the following: The Chairman is Tom Pedrick from Local 30. The Secretary is Dan O'Donnell from Local 2.
Brent Beasley from Local 220 is the start of the committee members followed by:
Vaughn Chong, Local 221
Mark Peterson, Local 149
Steve Barnes, Local 106
Steve Tucker, Local 40
Marty Headtke, Local 11
Ray Wake, Local 112
Pete Jaworski, Local 96
And Dan Richardson, Local 203.
Finance Committee is made up of: The Chairman, Doug Ziegler from Local 81. The Secretary is Paul Bickford from Local 33.
The committee members are as follows:
Leo Marsura from Local 189
Robert Stockelman from Local 42
Russ Garnett from Local 49
Nick Siciliano from Local 8
John Tackett from Local 70
Gary Menzel from Local 11
Tom Cash from Local 20
Layne Marshall from Local 23
And Gary Zadai from Local 188.

Trials and Grievances Committee: The Chairman is Dan O'Donnell from Local 2. The Secretary is Mike Vasey from Local 44. The committee members are as follows:
Modesto Gaxiola, Local 162
Daniel Garcia, Local 95
Enrique Subiono, Local 221
Gene Harris, Local 96
Morgan Nolde, Local 81
Ron Haney, Local 195
Marvin Cochran, Local 86
Mike Kujawa, Local 134
And Dale Rose, Local 185.
The Sergeant-at-Arms Committee is made up of the following: The Chairman is Mike Stiens from Local 42. The Secretary is Eric Anderson from Local 96.
And the other Sergeant-at-Arms are:
Shawn McCullough from Local 30
Jack Lee, Local 210
Jim Brown, Local 30
Joe Pozzi, Local 26
Dale Solano, Local 58
Mike Miller, Local 32
Mitch Terhaar, Local 11
And Lupe Corral, Local 36.
The Election Committee is made up of: The Chairman is David Critchley from Local 4. The Secretary is Jim Querio from Local 11.
The committee members are:
James Hardig from Local 97
Oather Duncan from Local 119
Alvaro Garcia from Local 81
Matt Thompson from Local 153
Nick Strauss from Local 10
Armando Sainez from Local 36
Chris Milliron from Local 44
And John Bernas from Local 74.
Going back to the Sergeant-at-Arms Committee, my sheet missed one guy, Carlos Opfermann from Local 81.
(Applause.)
Give him a hand. Give him a hand.
(Applause.)
The Revision Committee: The Chairman is Don O'Blenis from Local 23. The
Secretary is Mike Vasey from Local 44.
The committee members are:
Butch Davidson from Local 12
Jeff Eppensteins from Local 11
Dan Knight from Local 2
Steve Peterson from Local 69
Brett Purkett from Local 200
Robert Rios from Local 95
Chris Martin from Local 147
Chuck Lavelle from Local 44
Rob Critchley from Local 4.
The Officers Report: The Chairman is Bob Peterson from Local 149. The Secretary is Rich Mathis from Local 11.
The committee members are:
Bob Stanton from Local 2
Bill Wilmer from Local 8
Ed Rolfe from Local 33
Brian Greg from Local 149
Cliff Smith from Local 36
Bruce Lau from Local 40
Robert Pearson from Local 142.
Fred Pollazzon from Local 37.
And Darrell Hopkins, Sr., Local 49.
Entertainment Committee: The Chairman is Rich Mathis, Local 11. The Secretary is Jordan Ritenour, Local 123.
The committee members are:
Danny Stukins, Local 92
Walter Smith, Local 20
Jeff Hayes, Local 150
Eric Elliott, Local 248
Nephi Kaonohi, Local 221
Barry Schader, Local 8
Robert Rowe, Local 182
And Mike Fincher, Local 134.
The Entertainment Subcommittees:
For golf: Paul Bickford, Local 33, Mike Stiens, Local 176.
For the clay shooting event, it's Brent Beasley, Local 220 and Jordan Ritenour, Local 123.
And for the go-carts, it's Don O'Blenis, Local 23 and Kevin King, Local 20.
Now I'm going to tell you which committees are going to be holding their hearings on the following resolutions:
Resolution No. 1 will be heard by the Revision Committee.
Resolution 2 will be heard by Revision.
3 will be heard by Revision.
4 - Law.
5 - Law.
6 - Law.
7 - Finance.
8 - Resolutions Committee.
9 - Finance.
10 - Resolution.
11 - Law.
12 will be heard by the Finance Committee.
13 will be heard by the Finance Committee.
14 by the Law Committee.
15 by the Resolution Committee.
16 by the Resolution Committee.
17 by the Law Committee.
18 by the Resolution Committee.
19 by the Law Committee.
20 by the Resolutions Committee.
21 by the Law Committee.
22 - Resolutions Committee.
23 - Revisions Committee.
Resolution 24 will be heard by the Finance Committee.
25 will be heard by the Finance Committee.
26 will be heard by Resolutions.
27 will be heard by the Law Committee.
28 will be heard by the Finance.
29 will be heard by Resolutions.
30 will be heard by Finance.
31 will be heard by the Law Committee.
32 - Finance Committee.
33 the Law Committee.
34 - Finance Committee.
And 35 - Finance Committee.
36 will be heard by the Resolutions Committee.
37 by Revision.
38 by the Finance Committee.
39 by the Finance Committee.
40 by the Law Committee.
41 - Law.
42 - the Law Committee.
43 will be heard by the Finance Committee.
44 by the Finance Committee.
45 by the Law Committee.
46 by the Finance Committee.
And 47 by the Law Committee.
48 will be heard by the Finance Committee.
49 will be heard by the Finance Committee.
50 will be heard by Resolutions.
51 - by the Revision.
52 - Revision.
53 - Law.
54 - Finance.
55 - Resolution.
56 - Finance.
57 - Resolution.
58 - Finance.
And 59 by the Finance.
Three left.
60 will be heard by the Finance Committee.
61 by the Resolution Committee.
And 62 by Resolution.
Those are the committee assignments and the Convention resolution assignments.

PRESIDENT ROBINSON: Thank you Secretary-Treasurer Danley, I'm going to call on the Chairman of the Finance Committee to make a short announcement.

FINANCE COMMITTEE CHAIR ZIEGLER: The Finance Committee is going to meet at 4:00 o'clock following this session in the Bordeaux Room which is when you go out the hall, it's one of those along there, it says Bordeaux. And as you know, as you just heard, we're 7, 9, 12, 13, 24 and 25 and then all the companion resolutions.
And I'd like to also announce that 13 and 24 are by secret ballot. So there will be a secret ballot on those two resolutions. Thank you.

PRESIDENT ROBINSON: Thank you, Mr. Ziegler.
If any of you have announcements you want to make, you want to get them to the Secretary-Treasurer so he can announce them from the podium. Please bring them to James Scott, the dais manager, and then that way we can make sure to get the word out, whatever you want. If you want an announcement for your district council, your local union or if any of the committee members need announcements, we want to take care of them for you and get them out timely. But that's the best way to do it so, you know, we can have some order.
With that, we're going to move to our next speaker. And our next speaker is Bill Arnold. He is Senior Vice President of the Bank of Labor. Bill's career in banking spans 35 years, the last five years through the Brotherhood Bank & Trust. He joined Brotherhood Bank in 2008 and initially served in the capacity of Senior Vice President of the Retail Division. During that time he was responsible for the creation of the bank's award-winning Hispanic Outreach Program. He accepted the role of Senior Vice President of the Bank of Labor in 2012.
Prior to joining the Brotherhood Bank, Bill worked for several financial institutions in the Kansas City metropolitan area. He held a variety of management positions supervising multiple retail banking centers and nontraditional branches. In these capacities, Bill gained experience with cost analysis, development and implementation of sales programs, business development, budget formation and management.
Bill has a number of not-for-profit affiliations including Citizen's Advisory Council with the Independence School District, and C.H.O.I.C.E.S, a program for middle school students that teaches self discipline. Bill attended Rockhurst University and is a graduate of the CBA Graduate School of Retail Bank Management at the University of Virginia.
Now, most banks take our money and they don't give us anything for it or very little. And then they end up, in many cases, just like money that goes out the door to these other investment guys, they use it against us. The Bank of Labor is 100 percent union owned by our good friends, the
Boilermakers. And all of the bank's employees are members of the United Mine Workers Union. This bank is 100 percent union from top to bottom. And this is why your International Union and several Midwest locals in this room do business with them and you should too. Delegates and guests, please give a warm welcome to Bill Arnold. (Standing ovation.)

BILL ARNOLD (Senior Vice President, Bank of Labor Division, Brotherhood Bank and Trust): Wow, what a conference. President Robinson, thank you very much. International Secretary-Treasurer Danley, thank you very much for this opportunity. IVPs, delegates, friends and union and labor leaders, it's an honor to be here this morning. You've heard a little bit about our bank. And I'm going to tell you a little bit more. But at the end of the meeting, I'd ask for everybody, if you can, when you're in the area with the vendors to stop by, take a few minutes and let us tell you a little bit more about what we believe in. Because I think you're going to find our values are aligned exactly with your values, the AFL-CIO's values. We're more than just a bank that talks it; we walk it.

Let's get started with our presentation. And I want to make sure that I'm on the right page here. We started in 1924, the Roaring 20s as a lot of us would like to remember from our history books; but one thing that isn't clear from history is how labor was treated in the '20s. And the leadership of the International Brotherhood of Boilermakers at that point, known as the Boilermakers Union said, "We need a bank for labor, and let's start one here in Kansas City." And that's what they did. They got together and formed and chartered a bank that's been there since 1924. It survived depressions, recessions, the most recent calamity that we've gone through, wars, you name it. We've never shut our doors. And our focus has not changed from what we were then and what we are now, a bank to serve labor.

Looking ahead, one of the things that you might ask is well, What's changed really about what you started doing and where you are today? And that is when we started, the technology was phones tied to the wall, notes written on paper with pencil and sometimes pen. That was the technology of the '20s. That's not the technology today. And everyone in this room, whether you're using a smart phone or a flip phone or something is engaging in technology that just wasn't, frankly, there 15, 20 years ago and it is today. So we've expanded our mission to go beyond our physical footprint in Kansas City to service all of labor across this country.

As we look forward, one of the things that we recognize, you heard from our good friend Ed Smith, you've heard from your President and others that's been up on this dais talk about having an option and that's what we do. We provide an option to the Wall Street mega banks too big to fail, too colossal an to collapse empire that was recognized -- by not only the regulators in the Government but by those of us just simply knowing what went on in Wall Street -- as the primary factors behind what happened in the recent economic collapse. Our focus is really on labor's institutional's banking services, the locals, lodges, Internationals. We certainly have products for the
individuals, however. Union Plus is a great program. And we won't do anything to get in any way, shape or form involved in a product or service that would compete or would be similar to what Union Plus offers. So we offer checking accounts, savings accounts, investments, things of that nature; but we don't offer those type of products that are offered by Union Plus or Union Privilege.

Our job is to help facilitate the consolidation of labor's capital. You know, we estimate that there's somewhere in the neighborhood of $4 trillion of labor's capital splintered across this country. And we all know what capital is, it's power. And the question we have to ask ourselves is who do we want yielding that power, our power, our money? And that's the option we provide you. And we'll talk a little about what we believe in with that.

We're a partner with AFL-CIO and others in the support of labor. In fact, our Chairman and CEO is also the President of the Boilermakers. And he tells this story that he was in an executive meeting with many others, including your President, and they were talking about what a shame that the Wall Street banks had done what they had done and there didn't seem to be an option. And he -- and this is the story of him telling it, I remember in the back of the room I raised my hand, talking as he, Newton Jones, and he said, We have [A|a] bank and we are aligned with labor's values. And that got the ball rolling. And that's why we formulated the Bank of Labor Division.

You've heard Brotherhood Bank and Trust and you'll hear a little bit more about that. I'm going to tell you some exciting news as of today about our bank before I leave.

We're in support of Union Privilege as I talked about for union members, and we don't do anything to compete with that. And we're partners with some of the largest labor organizations in the country: Ullico, BCTC -- in fact, we just recently completed a loan for the California State Building Trades out in Sacramento. So we're doing business all over the country with your friends, but we're partnered with these very important labor leaders as we look out across the community.

We're top sponsor of the Union Sportsmen's Alliance. How many here have gone to an event from Fred Myers group? Raise your hand. (Hands raised.)

My hat's off to you. They do a good job of providing a place that fellow union members can get together, take their hat off, have a little bit of fun. And you know what, that's what it's all about at the end of the day, it's about life. And they provide a mechanism for us to meet as brothers and sisters, so we're a top sponsor.

In fact, when we talk about some of the income that we make from the investments from labor's capital, that's where it's going; not to chambers of commerce that fight against collective bargaining and this right to work initiative that's been going on for years. Our money goes to help you, not fight against you.

We have a labor advisory board of some very prominent labor leaders. In fact, you heard from one this morning with Ed Smith, Sean McGarvey. Fred Myers is on our advisory board. Jack Marco from Marco Consulting is on our advisory board. Many very, very important people that help us look forward
to how we can strategically place the bank to make sure that we're taking
the best steps possible to take care and help labor.
You know, you've heard that we're a bank that's owned by the Boilermakers.
We are. We're a bank that's unionized as well as owned.
(Bank of Labor video played.)
One question I'd like to ask and that's, who do you want fighting for you?
As I mentioned, Wall Street banks hold trillions -- estimated around $4
trillion in labor's capital. Now, those same banks, the use of profits
support organizations, as I mentioned earlier, such as chamber of commerce,
one of our biggest enemies. Other, if you will, conservative groups that's
out to destroy our very way of life, those things that we have fought --
that you have fought, your fathers have fought for and your grandfathers
have fought for. Well, the profit we make goes to help you.
And even the biggest issue is they gambled with your money. And if you
look back over the last five years to 2008 and what's happened with your
pension funds, what's happened with those investments that you had? Very
few organizations can say they've seen any significant growth. In fact,
most have taken a loss. And, you know, the real issue is outside of a
wrecking the economy and what they've done to our pensions, they have
gotten bigger.
Statistics that we have given is that we still bank with those banks, the
very banks that wrecked our economy. They still play with the derivatives
and they risk our investments and they still support, as I mentioned, the
conservative groups that are out to change our way of life. By banking
with them, we give them the power to continue to do what they have done.
But now you have an option and that is a labor-owned, labor-managed bank,
Bank of Labor.
(Bank of Labor video played.)
Ed spoke about the need to use labor's capital to lend because we know if
we make a loan, we put labor to work. Well, our primary focus is making
loans that put labor to work. And I'll use this one small example of a
loan that we did to a building trade. And I met with the President of the
Building Trades, and I said, We are thrilled to death to be able to do this
because it's putting labor to work. But I have to ask this question: You
will, of course, use all union labor? Now, I knew that was the answer,
that it was going to be yes, but I ask that of every customer we see that
we deal with. Do you use union labor? It's not just a question, it's a
way of life. It's what we believe in.
So we offer a clear choice. And we understand -- I was talking to a banker
not long ago and he said, Yeah, you know, this union business is -- it's
really easy business for us to do. And I said, Really, how easy is it?
Oh, great, we treat them like we do every other customer. Well, you know,
how many of you have had increased hours in the last three years? You
can't treat labor unions like you can traditional businesses because the
hours have been down. You have been subject to pressure that hasn't been
there in the traditional business sense. We understand that. In fact, one
organization on the East Coast was recently turned down by one of the mega
banks and also a local community bank for a loan. An 8,000 member union and
we stepped up and said, Now, we can figure out how to get this done and
we're going to get this done. So that's the difference between us and some
other folks that are out there claiming to be labor's banks. You know, one thing that's important, outside of our ownership and our structure and everything like that, it's that you can talk to us. And I've talked to you about some of the electronics and I want to go through that just very briefly. Things have changed since we started in 1924. But what hasn't changed is personalized service, the ability to talk to a banker if you need to talk to a banker. Whether it be face to face or whether it be on the telephone, we stand ready to help you with any of your banking needs. In fact, we actually will send a gentleman to your office if you're looking how to improve your efficiency in how you do your banking, whether that's a machine that you can put in to do your deposits at your office so you don't have to leave there to go to the bank every day or whether that's, Hey, we need advice with our investment portfolio. Or, Hey, we've got more money than we are protected with the FDIC Insurance Board, can you help us? Or, we're the guys to call. We want to be a consultant and a friend. And most of all, our heart is where your heart is, and that's if it's not good for labor, it's not good for anyone. We have a site, the banking --- www.bankoflabor.com. And today I want to make an announcement that we have officially changed the name of the bank from Brotherhood Bank and Trust to Bank of Labor. Now in our local market where we have traditional branches, they'll still say Brotherhood Bank and Trust, but underneath it, it will say a Division of Bank of Labor. Because, quite frankly, our future is tied directly to your future and every other organized labor leader that we talk with. We're pitting all of our marbles on the success of labor. And we changed the bank name just as an example -- a small example of that. Trust services, we have one of the best trust officers in the country and he will be here next week at the International Foundation for any of you that are going to stick around. Bank on your phone, whether it be individually, personally or whether you use it for your lodge business, we're introducing that application to allow you -- if you're across the country and you need to pay a check or you need to check to see if a transfer has been made or you need to make one, you can do that on your phone for the lodge accounts. And we think that's a significant way to make your life just a little bit easier. (Bank of Labor video played.) It's been a real honor for me to speak in front of this very distinguished group. And I know that you all have a lot of business to deal with, but I leave you with one question. Times really aren't that different than this video just explained. Labor's capital is still splintered. The banks that were against labor are still against labor. They have different names, but they still operate the same way. So you have a choice and my question is if not now, when? We'd love to talk to you about your banking operations. We'd love to talk to you about your projects or goals. And we love to loan money. And if it's a good project, we'll be there. Thank you for your time and I appreciate everyone's attention. (Applause.)

PRESIDENT ROBINSON: Thank you very much, Bill. It was an impressive presentation.
You might notice that when you look at our program, we have no politicians on the program. But we had a choice, too. We could have chose to have politicians --

(Applause.)

We chose instead to have people like Bill and Ed Smith and all the rest of the people you are going to hear from. The politicians are the same ones who come in here and tell us what we want to hear and go back, what, whether they give us Obama Care, shut down the government, put hundreds of thousands of people out of work and they refuse to pass immigration reform. So that was our choice. And our choice now after being exposed to these individuals that deal with this, our choice is either we do business with our friends or we do business with our enemies and that's about the bottom line.

Our next speaker is a fellow pretty well-known to most of you in this room, being that almost 80 percent of our local unions and their members participate in one of the two national pension plans. Bob Bohrer is an attorney with the law firm of Ekman, Bohrer & Thulin. Bob has devoted his entire legal practice to the area of employee benefits. He has extensive experience in all aspects of employee benefit litigation, alternative dispute resolution, including as both plaintiff and defense counsel.

Bob is a graduate of the University of Washington and received his law degree from Indiana University at Bloomington. He is licensed to practice before the courts of the state of Washington and the U.S. Supreme Court and the Ninth Circuit Court of Appeals.

His practice concentrates on representing labor and management trustees on plan administration, fiduciary and litigation matters. In addition to ERISA, he's involved in consultation matters, he has extensive experience in trust fund enforcement of labor agreements and debtor/creditor issues. He has been a frequent speaker and writer on the employee benefits issue.

Bob is a member of the Washington State Bar Association, the Federal Bar Association, the American Bar Association and the Employee Foundation of Employee Benefit Finance and the Christian Legal Society.

More importantly, he's been representing roofers health and welfare plans and pension plans since 1973. In 1987, he became the collection lawyer for the NRIPF. During this time, he has collected tens of millions of dollars of contributions on behalf of your members that they would never have received.

Please welcome my good friend and our watch dog, Bob Bohrer.

(Standing ovation.)

BOB BOHRER (Attorney, Ekman, Bohrer & Thulin, P.S.): Thank you very much, Mr. President, and thanks to Secretary-Treasurer Danley and Executive Board and delegates. Thank you very much for the invitation to appear once again before this assembly.

I am here at the request of the Board of Trustees of the National Roofing Industry Pension Plan. It is remarkable to me, however, that this is my fifth Convention that I have attended. And I have gotten to know many of you personally and I appreciate that. Many of you I do not know. Many of you may know me by my voice only because I call you on the phone. But I hope that you will take the time to say hello to me as we're around the
It is also remarkable to me that I have been a practicing attorney for 40 years. I actually started practicing before ERISA became law. One of my first clients was the Northwest Roofers Health and Security Trust Fund in Seattle. And I have been affiliated with your fine industry, with your excellent benefit programs since then. And I want to tell you it is a privilege and an honor to have been affiliated with you in that way. My main job with the National Roofing Industry Pension Plan and with the Health and Welfare Plan is to be your collection attorney. You negotiate labor agreements with your employers where they promise in writing to pay contributions on behalf of your members. They say that in writing. And for one reason or another they can't or won't pay. And it's my job to assist them in understanding what their obligations arecontractually. We assist them through liens, through labor negotiations, through lawsuits, through mediation; but we have been quite successful, I think. Since I was appointed, we have collected $26 million in contributions that would have not been paid to your pension plan. Now, that's not just 26 million, it is the money that goes into the investment pot and that is then reinvested. So the multiplier effect means that that 26 million has grown into quite a nice nest egg as part of the NRIPP.

I can tell you that the health of the NRIPP fund is very strong. I work with numbers of trust funds around the country and I can tell you that the NRIPP is the strongest financially of any of the construction trust funds. (Applause.) This is due, in large part, primarily to the leadership of your Board of Trustees. I was very pleased to see Chairman Emeritus Martini who is part of that leadership. And we now serve with Chairman Robinson and Trustees Danley and Hadel. And they have a team of employer trustees who are men of integrity and are hardworking. These six trustees are the ones that provide the leadership for the NRIPP. It's my privilege to work with them. As well as this trust fund has done, we cannot stand on our laurels. We must be vigilant, we must be diligent and just as the President encouraged us to get up every morning and to go back into the battle, when I get up in the morning, I go back into the battle trying to find the money that the employers have not paid. That's what they owe. That is their obligation. And we need to be in the fight every day to recover that money that your employees, your members have already earned, and are rightfully due and owing to the trust funds.

I'd like to make one point clear to you and that is that my job is not to put employers out of business. My job is to collect the money so that your members gain the credit and the money that they have already earned. But my job is also to try to rehabilitate signatory union employers so they remain viable, active employers in the roofing industry. Now, we do this in a number of ways, but I want to tell you that my philosophy, and one that is confirmed by the board, is to try to assist employers to return to current active status and have paid all their bills. I don't do this alone. There is a team that works with me. Many of you know Robbie and Jason in my office. They know as much about the roofing industry as I do, I think. They're intimately involved with your staffs and the local unions, with the IU staff, with the administration offices,
but there is a professional staff that I work with at the NRIPP. There are
actuaries, there's investment people but there are two additional people
that I work with most closely and that is with the auditor, Legacy CPAs of
Chicago, who provide the annual audit and they also assist me with the
payroll auditing program around the country.
The other team member is the administration office. And I want to tell you
that the Board has spent more than a year getting its administrative house
in order. And I am very pleased at the selection of Wilson and McShane
located in Minneapolis. This firm has experience working with not only
construction industry trust funds, but roofers trust funds. And there is a
depth of their staff that has been most impressive.
Now there is sitting back with me at the guest section Mike Theirl who is
with Wilson McShane. He and Matt Winkle are going to be speaking tomorrow.
But I want to introduce him to you, Mike, are you still back there? Would
you stand in the blue shirt. Mike Theirl is your new representative for
the NRIPP administration office.
(Applause.)
And not withstanding his boyish good looks, he really has many years of
experience with the Roofers trust funds in the Local 96 area and other
trust funds. And I think that you will find him to be extremely capable as
will be his staff. And I encourage you to meet him while you're here,
while he's here. And I encourage you to talk to him on the phone when you
have a question or comment about something.
Now, there are five things that I want to ask you to do today kind of
housekeeping matters with respect to the trust fund. First of all, we turn
to you for a labor agreement documentation. When I call and I need a copy
of the labor agreement, a letter of assent, the project agreement, whatever
it might be, it is because we have a problem with an employer and I need to
know what they promised. I need to know what their obligation is.
Sometimes there's an issue regarding travel time or vacation time and I
need to see what the language is to know what their obligation to pay is.
So I will contact you for labor agreement and for other information about
employers.
Second, the second thing you can do follows on that and that is you need to
be proactive in telling us when you've got a new employer signed up or you
have an employer that is no longer a signatory. We don't know that until
you tell us that. And so whether they're so-called dropping add cards or a
letter or a phone call, anything that has to do with your employer
accounts, you need to tell us. Tell the administration office first and
foremost. Tell the IU office and tell me and that will be a very efficient
program. I tell you one thing that we are trying very hard to establish is
a library of labor agreements so that the administration office, the IU has
a full complement of documented agreements that your employers have signed.
It will help us all to be more efficient in understanding employer
obligations.
Third is the area of problems. I oftentimes facetiously say that I am in
charge of the complaint department. I am in charge of the problem
department. So when an employer stops paying, can't pay, refuses to pay,
is in bargaining, whatever the issue is, that seems to be when I get
involved. And you need to tell me when you have a problem.
The administration office is going to be sending out delinquency lists that we hope will be very accurate in the months and years to come, and you need to pay attention to those. Every local will get their own delinquency list and you should look at that and then call me if there is a problem. Oh, yeah, he's out of business. Oh, he's a traveler. He's no longer here, or he did one job only, or he's in a mess and we need your help. And those are very helpful comments because you can bet that Minneapolis and Seattle are going to be talking every day. And anything you give to us is going to be helpful to the more efficient administration of the trust funds.

One area that I would encourage you to be especially vigilant on and that is the area of financial difficulties that your employer faces. Things are great in the spring, things are great in June, all of a sudden they start running out of money in August and September just when a lot of the hours are going to be earned. And if you called me and give me an introduction to the employer, I bet you we could work out some kind of an arrangement where it could be helpful to the employer, helpful to you and your members, so that we don't end up with liens and lawsuits and all the things that are nastiness and oftentimes put a sour taste in the mouth of the employer. But when you have issues, please, please call.

And that really is the last item, item number 5, if you think you need some help, call. Call Mike Theirl, call Bob Bohrer. You may not understand the extent of the problem that you have. Maybe you're negotiating a labor agreement you need some text language for how this is going to read in your labor agreement for the NRIPP or your JATC. I can be helpful. I mean, that's what I do and inside of a few minutes, maybe a half an hour maybe we can craft something that's going to be helpful to you, but please call. It's a relationship. I work for the Board of Trustees. I work for the Board of Trustees for the pension plan and the health plan and my assignment is to be generally helpful to the industry.

So we've got a great team. I want you to meet Mike Theirl. One additional aspect that I want you to be aware of is the Payroll Audit Program for the NRIPP. I facetiously tell judges in court that we are on the honor system. We trust that employers will pay according to their contract; but then the judge will always tell me, It sounds like President Reagan to me, trust, but verify. And he is true, because we cannot realistically trust what the employers are reporting. And so the policy of the NRIPP and the health plan is to audit every signatory employer.

And now that we have our administrative house in order going forward, you can expect us to be much more organized and diligent in proceeding with that over the coming years. There again, you will be involved because the employer will say, I got this letter from the trust. You mean I have to give over all my payroll records? And you can be helpful by introducing them in the concept of participating in a nationwide program where every employer is subject to audit. No one is being picked out, no one is being picked on and you can be helpful in that. If they need an introductory comment from me, I'd be happy to talk to them or their attorney, that's often times very helpful. They'll get the payroll audit report and they'll say, “By God, I shouldn't have to pay on so and so.” You shouldn't have to take the brunt of that conversation. Have them call me, because 9 times out of 10, I've already talked to the auditor about this problem.
So those are the five things that can you can do to be helpful to us. So primarily I want to say thank you. Thank you for the help you have given to the Board of Trustees and to the administration office and to me over the years. We will look for a continuing relationship with you. And I want you -- I encourage you to please call for help and assistance or if you have questions. Remember I am the complaint department. If you are upset about something, that's okay, call me. I'm way out in Seattle, it's usually a 2 or 3 hour difference, so I know it will take you a while to come find me. But seriously, please contact us that is what we're here for. We're here to present a very, very strong healthy employee benefit program. And once again, you in the roofing industry have the finest programs in the country. And that's a fact. Thank you very much.

(Standing ovation.)

PRESIDENT ROBINSON: Thank you, Bob. I appreciate that address. Before I call on the Secretary-Treasurer and introduce the next speaker, I'd like to run a short video.

... "Trunk Monkey Chaperone" comedic video played ...

PRESIDENT ROBINSON: We needed to lighten it up a little bit. We'll go through a little more of that through the week, but now I'd like to call on Secretary-Treasurer Danley.

SECRETARY-TREASURER DANLEY: How many were here five years ago? Raise your hands.

... Raising of hands by delegates ...

We heard about a tragic accident five years ago from -- I think he was a plumber or an electrician, who was involved in an explosion on the job site, left him pretty well messed up. You know, I'm fortunate enough, I get to talk to roofers from the East Coast to the West Coast to the north and south, and this past year, at two different events, one at the Mid-States and one here just recently held in Chicago for an apprentice competition, I got to meet two of our own roofers who were involved in job site accidents. And the first one, his name is Billy Wiggins, he's from Local 92. And our second speaker is a young man out of Local 75 by the name of John Casey who we'll hear from tomorrow.

And I'll just give a little introduction before I bring up Billy Wiggins to tell his story. Safety is critical in our trade. And we all need to commit to the goal of zero injuries. We have two compelling personal stories to share with you this week. Two roofers, Billy Wiggins and John Casey, as I mentioned, nearly lost their lives on the job and have been invited here to remind us of the need to redouble our efforts to create a safe, working environment in all roofing and waterproofing jobs.

Billy Wiggins started working construction in 1982 for his uncle building houses and then went into the military and served in Germany as a military policeman. When he came back home, he worked various jobs and soon followed his brother into Roofers Local 92 as an apprentice in 1987. He eventually became an instructor and then the Training Director for Local 92 while still working as a journeyman roofer.
Billy is passionate about roofing, passionate about teaching and as you can imagine, has a lot to say about working safely.
Delegates and guests, please extend a warm welcome to Billy Wiggins.
(Standing ovation.)

BILLY WIGGINS (Local 92): Good morning.
... Delegates respond with "Good Morning" ...
My name is Billy Wiggins. Well, I guess they've already introduced me to you. I'll tell you a little story about one of my normal Mondays.
October 24th began for me just like any other Monday for as long as I can remember. I woke up at 4:45 a.m., turned on the Weather Channel for a little bit of light to get dressed by, you don't want to disturb the Missus, and we are after all roofers, we need to know what is going on with the weather. I got my good morning kiss. Be safe. Have a safe day and headed off to work.

We got to the job site, things were going good, we were making really good time. And when the boss showed up he says, Hey, let's do a little more, why don't we get the sky light area out? We think -- I'm sorry, if you are having trouble hearing me gang, I've got a paralyzed vocal cord. I'm only halfway speaking. My boss just said, Well, you know what, be careful. We don't have any fall protection. Just be careful. You've done it before. And well, any of you who know me now or have known me knows that really didn't work out too good.

We demoed the sky light. After we tore it out, we rebuilt the frame, myself and one other journeyman, and as we went to cover the frame, that's when things started to go bad. As the cover piece was handed across to me, it started to go down into the hole and just out of instinct, I reached for it. And even though I was on my knees, the momentum took me down into the hole.

Now, I don't remember so what I relay to you is just things that I was told, but I swung from the frame until it broke. And then I fell 18 foot head first --- luckily head first, but it was the paperback section of the library, so it wasn't that bad. I only fractured my skull, ended up with a traumatic brain injury. I'm totally deaf. I hear with a cochlear implant. I broke my back in three places, my neck in two places and both of my wrists in that fall. The guys were trying to hold me down because I was getting back up to go to work. I didn't know what happened, but I was going to work.

They took me to the -- by ambulance -- and once again, I don't remember -- but they took me to the high school football field where I was air lifted to a trauma center. While at the trauma center, I contracted sepsis, suffered bleeding ulcers requiring six units of blood. After four weeks at the trauma center, I was transferred to a hospital closer to home where I spent another four weeks and luckily talked the doctors into letting me go home on the 23rd of December, just in time for Christmas. I'd been two months in the hospital, I missed Halloween and Thanksgiving, but at least I made it home for the important holiday.

Now, after eight months of physical occupational and speech therapy, I can talk to you today, I can walk about a little bit, my balance is shot but one -- and my hearing is gone. The more people get to talking, the less I
Nobody can count on the outcome that I had. Just by the grace of God I am able to stand here and talk to you today. Safety is so important and it was a split-second decision that now I suffer a lifetime of consequences. So if you plan on making it home at night the same way you left that morning, if your safety equipment is not there, then just don't take the dare. Don't do it. Just don't do it. I miss roofing. I don't get to teach anymore.

That's about all of my little presentation. I would answer questions later if anybody has any. Thank you for your time.

(Standing ovation.)

SECRETARY-TREASURER DANLEY: It's an unfortunate story, tragic in itself, but in some ways, you know, Billy is lucky. He's still walking around. He can talk and he can hear, but he'll never roof again. But I can tell you that his passion for this trade runs deep. And he can still teach some of our apprentices. And so maybe some way or somehow we'll figure out a way to use Billy in the future. Give him another nice round of applause.

(Applause.)

PRESIDENT ROBINSON: I'm going to call on Paul Bickford, Chairman of the Credentials Committee to give a partial report.

(Applause.)

THIRD VICE PRESIDENT PAUL BICKFORD (Chair, Credentials Committee): I don't know if you guys have been noticing, but Kinsey has been cutting off the speakers from us five over there and not letting us shake hands with them.

(Laughter.)

Hi. I'm Paul Bickford. I am first most, I'm the Business Manager of Local 33 in Boston. I'm also an International Vice President and --

(Applause.)

-- I'd like to -- I'd like to introduce my people on the committee and they're all International Vice Presidents, Jim Hadel who is the Secretary; Rich Mathis; Donald O'Blenis; Mike Vasey and we have the Honorary Chairman Don Cardwell who --

(Applause.)

-- has taught me everything. And has made me stay there for eight or nine hours, but at this time, I'd like to introduce Jim Hadel to do a Partial Report.

(Applause.)

FOURTH VICE PRESIDENT JAMES HADEL (Secretary, Credentials Committee): Thank you Brothers and Sisters. Thank you, Paul.

Herein is the first Partial Report of the roster of local unions affiliated with the International Union and duplicate credentials filed with the International office that have been received by the International Secretary-Treasurer Robert Danley.

The following have filed their credentials with the committee up to the time of this report and are entitled to be seated as delegates. This is the first partial report as of October 14th, 2013.
Beginning with St. Louis, Local 2:
Dennis Bello
Thomas E. Brumitt
David W. Hamilton
Thomas R. Hamilton
Daniel Knight
Dennis Marshall
John P. O’Connor
Daniel P. O’Donnell
Robert J. Stanton
Gary Stepka
William Thurston
Local 4, Newark, New Jersey:
David Critchley
Robert Critchley
Thomas Hall
William Millea
Edward Sembler
Local 8, New York City, New York:
Danell Daniels
Piotr Wadolowski
Vito Parenti
Barry Schader
Nick Siciliano
Robert Ventura
William Wilmer
Local 10, Patterson, New Jersey:
Richard Silva and Nick Straus
Local 11, Chicago, Illinois:
Ruben Barbosa
John Barron
Robert Burch
Kevin Coleman
Rich Coluzzi
Brian Dubin
Jeff Eppenstein
Rich Gabel
Larry Gnat
Travis Gorman
Brandon Grise
Marty Headtke
Rich Huffman
Michael Lafferty
Richard Mathis
Gary Menzel
Leslie Mezo
Gerardo Morales
Steve Oboikovitz
Steve Peters
Jim Querio
Mitch Terhaar
Glenn Waters
Local 20, Kansas City, Kansas:
Charles Cash
James A. Hadel
Kevin L. King
Matt A. Lloyd
Gary W. McCubbin
Paul E. Post
Michael R. Pratt
Walter J. Smith
Local 23, South Bend, Indiana:
Stephan Bergenham
Layne Marshall
Don O'Blenis
Charles M. Waddell
Local 27, Fresno, California:
Dario Sifuentes
Local 32, Rock Island, Illinois:
Michael Miller
Local 33, Boston, Massachusetts:
Paul Bickford
Brian Brousseau
Joseph Ferris
Wilfredo Hernandez
Michael Lally
Michael McKinnon
Robert Membrino
Edward Rolfe
Local 36, Los Angeles, California:
Guadalupe Corral
Hector Drouaillet
Raul Duenas
Salvador Muniz
Armando Sainez
Felipe Garcia
Cliff Smith
Local 37, Pittsburgh, Pennsylvania:
Frederick Pollazzon
Local 40, San Francisco:
Bruce Lau
Michael Nieve
Jose Padilla
Steve Tucker
Local 42, Cincinnati, Ohio:
Timothy O'Brien
Robert Butch Stockelman
Rodney Toole
Curtis Williams
Local 44, Cleveland, Ohio:
William Franklin
Dale Henke
Charles Lavelle
Chris Milliron
Russell Renkel
Michael Vasey
Local 49, Portland, Oregon:
Ray Carpenter
James Dittemore
Russ Garnett
Darell Hopkins, Sr.
Bert Martin
Howard Nave
Local 54, Seattle, Washington:
Steve Arterburn
Gregg Gibeau
Steven Hurley
Tony Kimbrough
Mr. Chairman, I must note that Brother Gibeau will be leaving us some time on Wednesday, unfortunately, and alternate elected delegate to the Convention, Paul Blaski will be seated in his position at that time.
Continuing on, Local 58, Colorado Springs, Colorado:
Dale M. Solano
Local 71, Youngstown, Ohio:
Michael Brown
John Horn
Local 74, Buffalo, New York:
John Bernas
Stephen Kiebzak
Mark Leo
Edward Undercoffer
Local 81, Oakland, California:
David Campos
Orlando Castellon
Cesar Esqueda
Alvaro Garcia
Francisco Garcia
Patrick Milligan
Morgan Nolde
Carlos Opfermann
Douglas Ziegler
Local 88, Akron, Ohio:
Barbara Dixon
Joseph Wapinski
Local 91, Salt Lake City, Utah:
Moises Ruiz
Local 92, Decatur, Illinois:
Daniel Stukins
Local 95, San Jose, California:
Daniel Garcia
Robert Rios
Local 96, Minneapolis-St. Paul Minnesota:
Eric Anderson
Vance Anderson
Joseph Bayer
Robert Danley
Samuel Good
Brian Hackbarth
Gene Harris
Robert Jackson
Pete Jaworski
Robert Menssen
Richard Tessier
Local 97, Champaign, Illinois:
James Hardig
Local 106, Evansville, Indiana:
William Alexander, III
Steven Barnes
Local 110, Springfield, Illinois:
Ray Wake
Local 119, Indianapolis, Indiana:
Oather Duncan
Darrell McQuilling
Karen Mercer
Glenn Irwin
Local 134, Toledo, Ohio:
Michael Fincher
Mike Kujawa
Jose Ramirez
Local 142, Des Moines, Iowa:
Robert Pearson
Local 149, Detroit, Michigan:
Christopher Arnold
Lee Bruner
Mike Chilcott
Robert Doyle
Chris Franko
Brian Gregg
John Johnson
Roger Lee
William Leon
James Micovich
Mark Peterson
Robert Peterson
Richard Yaworski
Local 150, Terre Haute, Indiana:
Jeff Hayes
Local 153, Tacoma, Washington:
Richard Geyer, IV
Matthew Thompson
Local 154 -- before I say Sal's name, I need a drink of water -- Sal Giovanniello.
John Keating
Timothy Minnick
Local 162, Las Vegas, Nevada:
Raul Galaz
And Modesto Gaxiola.
Thomas Nielsen
Local 176, Nashville, Tennessee:
Don Cardwell
Michael Stiens
Local 182, Cedar Rapids, Iowa:
Robert Rowe
Local 185, Charleston, West Virginia:
Clyde Dale Rose
And John Withrow.
Local 188, Wheeling, West Virginia:
William Porter
Matthew Sparks
Gary Zadai
Local 189, Spokane, Washington:
Al Masura
Leo Marsura
Kinsey Robinson
Local 195, Syracuse, New York:
Gerald Crouse
Ronald Haney
Kevin Milligan
And James Sugrue.
Local 200, Pocatello, Idaho:
Bret Purkett
Local 203, Binghamton, New York:
Daniel Richardson, III
Local 10, Erie, Pennsylvania:
Marc Forsythe
Jack Lee
David Roach
Local 220, Orange County, California:
Brent Beasley
William Bennett
John Gautheir
Local 221, Honolulu, Hawaii:
Vaughn Chong
Nephi Kaonohi
Enrique Subiono
International: Thomas Pedrick
Mr. Chairman, at this time, I move that these delegates be seated.

CREDENTIALS COMMITTEE CHAIR BICKFORD: Second.
PRESIDENT ROBINSON: You've heard the motion and the second on the partial report of the Credentials Committee.
On the question, all those in favor, signify by saying "aye."
(Chorus of ayes.)
Opposed?
(No response.)
The ayes have it.
With that maybe I will call -- not maybe, I'm going to call on the Secretary-Treasurer who has some important announcements to make, announcements that have to do with committees. So make sure to pay attention because it's important that you be in the committee room at the time you are scheduled to be there.
Mr. Secretary.

SECRETARY-TREASURER DANLEY: Trials and Grievances, just for the committee only, you are to meet right up here and get your book for that appeal to the Convention. And Dan O'Donnell will handle that.
The Entertainment Committee will meet at 12:30 in the Chablis Room.
The Finance Committee will meet at 4:30 in Bordeaux.
The Law Committee will meet at 5:00 o'clock in Chablis.
The Northeast District Council will hold a council meeting at 4:00 o'clock in the Loire Room.
The Illinois District Council will hold a meeting at 4:00 p.m. in the Chablis Room.
North Central State's District Council will hold a brief meeting following this morning's session right in the North Central District Council seating area.
Chairman of the Election Committee, David Critchley has asked me to tell the committee that he wants to meet tomorrow morning 7:00 a.m. with the committee members only in the Loire Room.
Now, as you registered, you notice there were no gifts or we didn't give you a card for sending away for a golf bag or a cooler or whatever. At this Convention, we're going to give the delegates a $100 Visa card. And so how I'm going to hand these out? Instead of having all of you come up individually, I'm going to call one guy -- or probably the Business Manager from the various locals, you come up and get your cards for your guys, you are going to take back a piece of paper. Each guy has to sign off on the piece of paper that he got his Visa card and then bring them back up front to us.
I'm going to have Frank Massey assist me with this along with Eric Anderson. Is Gabby in the room? Yeah.
Eric, why don't you grab another Sergeant-at-Arms or whatever you guys need to make this thing kind of happen for us. I'll let them get set up here. Frank Olenick, you want to come up and give us a hand? We should go good now. You tell me when you're ready. I'm going to call them by local, yeah. You guys ready? All right.
Local 2, Dan O'Donnell.
Local 4, Dave Critchley. Come get the money, David.
Local 8, Nick Siciliano.
Local 10, Nick Strauss.
Local 11, Gary Menzel.
Local 12, Butch Davidson.
Local 20, Kevin King.
Local 26, Jeff Lussow.
Local 27, Dario Sifuentes.
Local 32, Mike Miller.
Local 33, Paul Bickford. I think Paul stepped out of the room. Brian, do you want to come up and grab them. You got it?
DELEGATE BICKFORD: I'm fine.

SECRETARY-TREASURER DANLEY: That's a good Business Manager right there. Let me tell you.
Local 36, Cliff Smith.
Local 37, Fred Pollazzon.
Local 40, Steve Tucker.
Local 42, Rodney Toole.
Local 44, Chuck Lavelle. Remember now, you've got to get those slips of paper signed by all of your guys and then bring them back up here. Look at there, David Critchley brought them back up.
(Applause.)

They do? Well, hey, don't look so close.
Local 49, Russ Garnett.
Local 54, Steve Hurley.
Local 58, Dale Solano.
Local 69, Steve Peterson.
Local 70, John Tackett.
Local 71, I have picked Mike Brown to come up and get 71's. Did 71 get theirs? Yeah, okay.
Local 74, John Bernas.
Local 75, John Hayes.
Local 81, Doug Ziegler.
Local 86, Marv Cochran. Did Marvin come up? Did anybody come up from Local 86? Marv Cochran?

A DELEGATE: He got it.
SECRETARY-TREASURER DANLEY: He got it?
Local 88, I picked Chris Carter.
Local 91, Moises Ruiz.
Local 92, Danny Stukins.
Local 95, Robert Rios.
Local 96, Pete Jaworski.
Local 97, James Hardig.

Steve, 106, do you want to come up? Have Bill?
Local 106, Bill Alexander.
Local 112, Ray Wake.
Local 119, Oather Duncan.
Local 134, Mike Kujawa.
Local 142, Robert Pearson.
Local 143, Robert Whitaker.
Local 147, Chris Martin.
Local 149, Robert Peterson.
Local 150, Jeff Hayes.
Who? From 150? Oh, well, then he's the only one from 150, so we'll have to hang onto it.
Local 153, Matt Thompson.
Local 154, Sal Giovannielo.
Local 162, Modesto Gaxiola.
176, Don Cardwell.
Local 182, Robert Rowe.
Can I speed it up? All right.
185, Dale Rose.
182, Robert Rowe.
185, Dale Rose.
188, Gary Zadai.
Local 189, Leo Marsura.
Local 195, Ron Haney.
Local 200, Bret Purkett.
Local 203, Dan Richardson.
Local 210, Jack Lee.
Local 220, Brent Beasley.
Local 221, Vaughn Chong.
Local 241, Tom Benjamin.
Local 248, Eric Elliott.
Leo Marsura should be 189. Who grabbed -- oh, he's right there.
That should complete the roll-call. Don't forget to bring the pieces of paper back up. This is like practice for Thursday for the checks. If you pass this one, you get your check. So it's up to you. If you don't want to bring me back the pieces of paper, we know who you are. Boy look at them come up now.
(Laughter.)
Mr. Chairman, I think that concludes the roll-call. And I think they're almost done handing them out, so ...
PRESIDENT ROBINSON: Are you set, Frank? All right. Before we wind things up this morning I'm going to call for one more short video and then I'll make a few closing remarks and we'll go on our way.
... "Trunk Monkey theft retrieval" comedic video played ...
(Laughter.)
PRESIDENT ROBINSON: As I said, you'll go home really appreciating this Convention. Just a short reminder, we have a workshop in this room at 2:00 o'clock.
Tomorrow, the session will begin again at 8:30. And also at the close of the session tomorrow morning will be the group picture and any other committee pictures. So make sure to hang around so we can get the pictures after we adjourn.
With that, we'll adjourn things for today.
Thank you for your attention.
... President Robinson bangs gavel ...
(Applause.)
... Whereupon, the Convention session adjourned at 12:10 p.m. to reconvene on Tuesday, October 15, 2013 at 8:30 a.m.